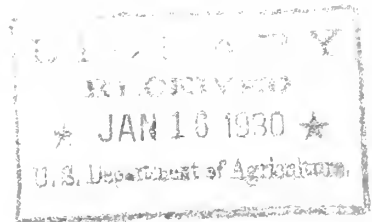


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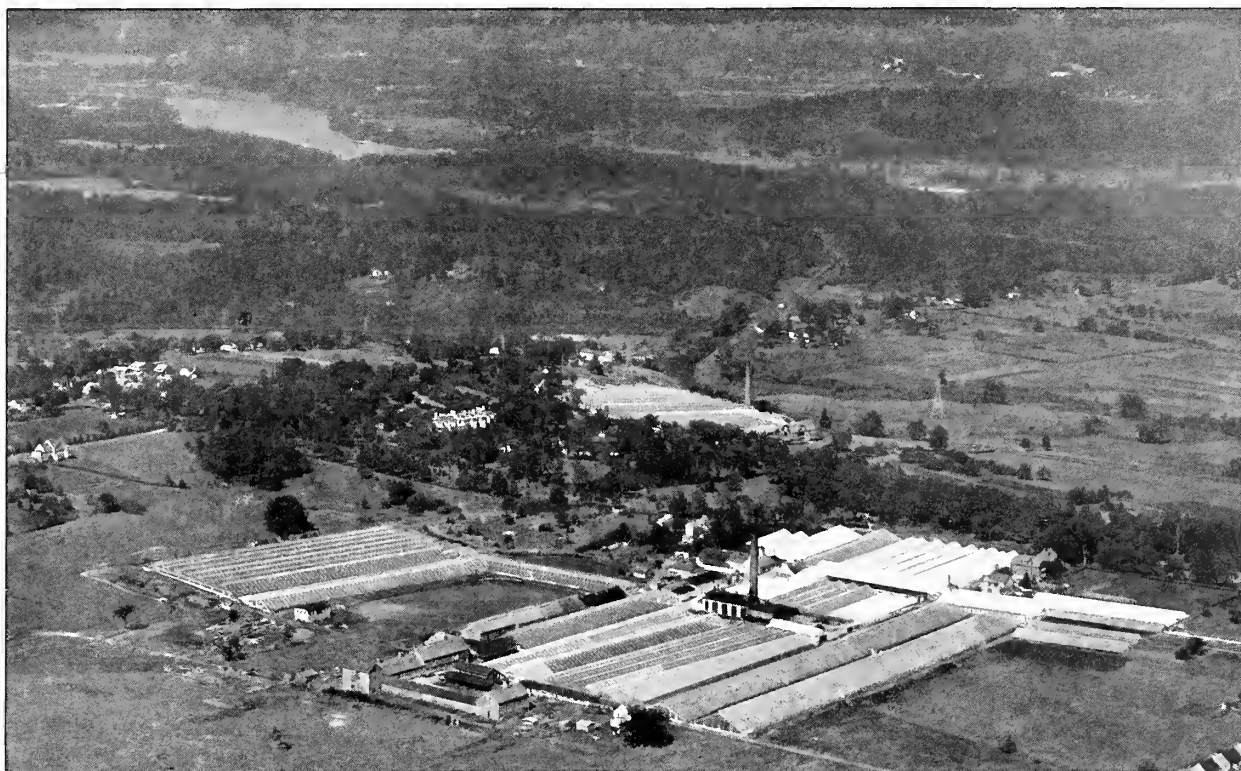
Do not assume content reflects current scientific knowledge, policies, or practices.

62.13



A. N. PIERSON, Inc.
CROMWELL, CONN.

1930



A bird's-eye view taken from an airplane. It shows in the distance a small portion of our nursery, which comprises over 150 acres, planted chiefly to evergreens

WHOLESALE TRADE-LIST

6-9

NINETEEN THIRTY

A. N. PIERSON

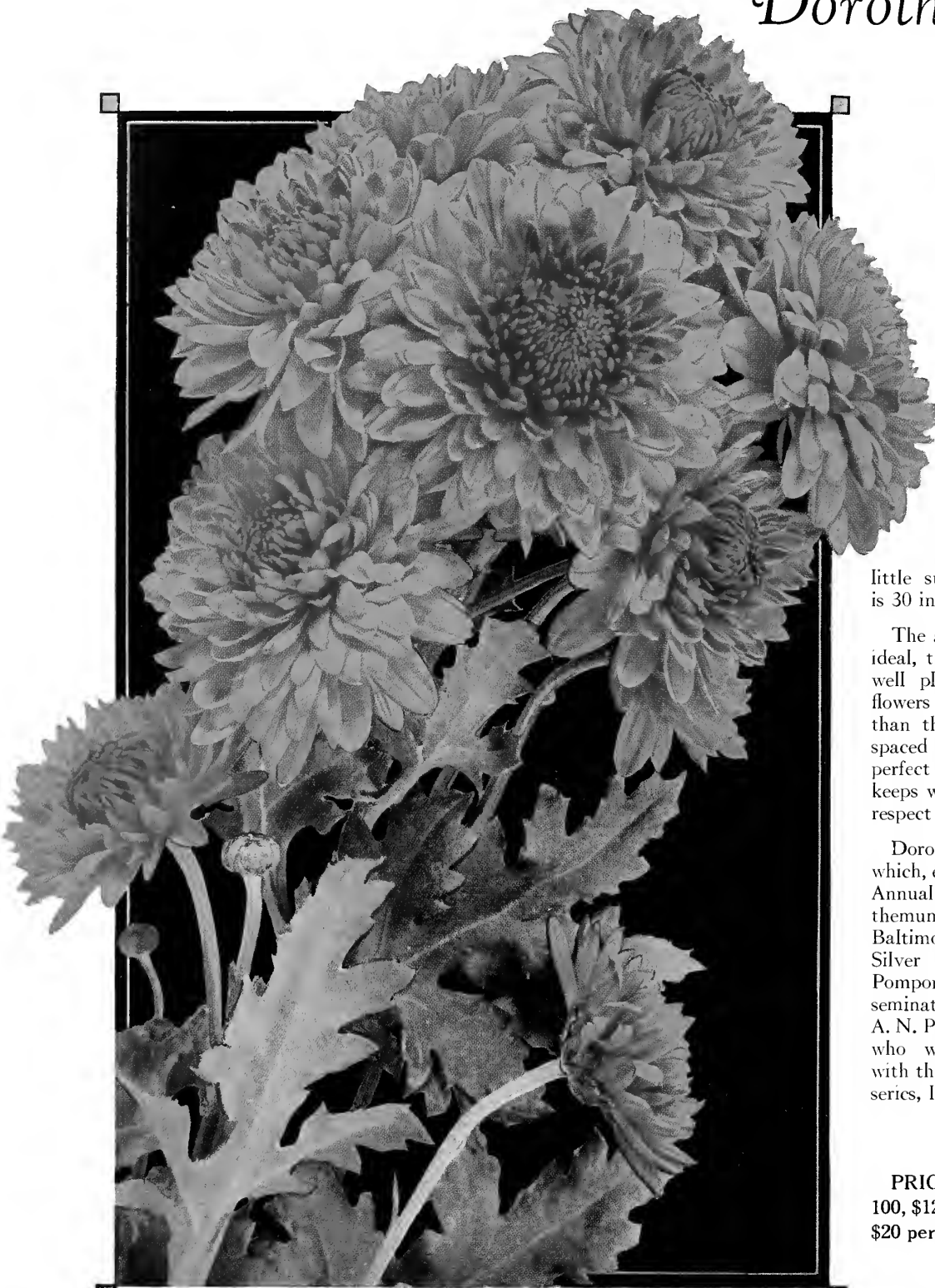
INCORPORATED

CROMWELL, CONNECTICUT



*Grafted Roses for Florists' Planting
Palms, Ferns, Ornamental Plants • Evergreens of All Types
The Largest Production in New England*

New Pompon Chrysanthemum, *Dorothy Turner*



PERFECTION just in time for the Thanksgiving season. Ideal in color—a lively combination of bronze and old-gold. The broad, overlapping petals are evenly shaded with rich old-gold, deepening to a chestnut-bronze at the center.

Its habit of growth is about commercially perfect, branching strongly from the base and producing freely stems that are rigid and wiry, requiring very little support. Its average growth is 30 inches or higher.

The arrangement of the flowers is ideal, the individual blossoms being well placed along the stem. The flowers open more spontaneously than the average Pompon and are spaced sufficiently tight to make a perfect bunch or spray variety. It keeps well and is first-class in every respect from a market standpoint.

Dorothy Turner is the variety which, exhibited under number at the Annual Exhibition of the Chrysanthemum Society of America, held at Baltimore in 1927, captured the Silver Cup for the best seedling Pompon Chrysanthemum not disseminated. It was exhibited by A. N. Pierson, Inc., Cromwell, Conn., who will share its dissemination with the originators, the Bristol Nurseries, Inc.

PRICES: Rooted cuttings, \$15 per 100, \$125 per 1,000; from 2-inch pots, \$20 per 100, \$175 per 1,000.

GREENHOUSE ROSES

TO BE a success under glass, a variety must produce flowers that will be of a pleasing color under both natural and artificial light. It must be productive, for it occupies space that is valuable, and it is to be regretted that the list of greenhouse Roses is limited by these conditions. Of the hundreds of new Roses that are originated, very few become recognized as worthy of being classed among greenhouse varieties.

This list of greenhouse varieties of forcing Roses, we believe, covers all the sorts commonly grown in quantity, and these are, in our opinion, the best Roses in existence.

We grow grafted Roses, for greenhouse planting, in large quantities. This season we shall graft about 1,000,000. We do not grow own-root Rose plants. With few exceptions, these Roses are better grafted on Manetti stock than when grown on their own roots. Stronger plants, increased production, and flowers of better quality are obtained from the grafted plant. Making a comparison between grafted and own-root Roses, both subjects being selected as fair samples, the grafted plant at once shows a superiority which it maintains.

We can fill your retail orders for Rose plants. We have built for ourselves a reputation for producing the best Rose stock that can be grown. That reputation is ours to maintain. For private work, we advise the use of plants from 3-inch pots, shipped when ready for planting, or at least a month before needed if they are to be repotted into 4-inch pots. When you wish us to repot your order, allow four weeks for the shift from 2½ to 3-inch pots, and six weeks for the shift from 3 to 4-inch pots. After May 1 we are usually able to fill orders for any varieties listed from 3-inch pots.

ORDER YOUR ROSES NOW

HAVE THEM THE SIZE YOU WANT THEM WHEN YOU ARE READY FOR THEM

PRICES OF ALL GREENHOUSE ROSES

Grafted only:	unless otherwise specified:	Each	Doz.	100	1,000
From 2½-inch pots		\$0 40	\$4 50	\$25 00	\$230 00
From 3-inch pots		50	5 00	30 00	
From 4-inch pots		60	6 00	40 00	

Three or more of a variety at dozen rate, 25 or more at 100 rate, 250 or more at 1,000 rate. Packing charge, \$10 per 1,000. No packing charge made on prepaid orders. We quote special prices on larger quantities.

WE DO NOT OFFER GRAFTING SCIONS OR OWN-ROOT PLANTS



TALISMAN

TALISMAN

THIS new Rose came into the market last season as a novelty, and it has met with the finest reception that has ever been given a new Rose. The sale was, we believe, a record for the number of plants distributed during the year of introduction. It is, therefore, today as much a standard variety as many that have taken much longer to become widely grown.

We have, this year, 40,000 plants of Talisman growing on our place, and it is one of the freest-growing, easiest handling varieties that we have ever had growing in the greenhouse benches. The color is very hard to describe. It is a combination of yellow and copper, suffused with pink in the bud. If you can remember the color of Irish Fireflame, you will have something with which to compare the bud color of Talisman.

The Rose carries an average of twenty-five petals (we counted one yesterday that had thirty-five, another that had twenty-three, and we think twenty-five good-sized petals are a fair average).

It is amply double to be a good commercial cut-flower Rose, and yet a Rose of this petalage will open freely and easily, being in the open form somewhat similar to Butterfly—although the petal is larger and heavier than the petals of Butterfly.

As the flower opens, as with all Roses carrying these yellow and copper shades, it changes color and the half-open color carries a decidedly old-rose pink above the yellow base, and as this fades to lighter pink, the deeper pink that is in the original flower becomes more intensified, probably by contrast. It is a very charming color but one that it is almost impossible to describe accurately and that is entirely distinct from anything we have had in commerce for cut-flower purposes.

To add a few facts is only fair. It will show less brilliancy of color during dark weather. There are often malformed flowers from the heavy bottom canes, and these should be pinched and allowed to branch, which they do freely.

As a seedling from Souvenir de Claudius Pernet, there has been some question as to its action on various root-stocks. It does equally well on Manetti or Odorata, but there is no die-back which is so characteristic of Pernet no matter which root-stock is used. It does well on Multiflora japonica out-of-doors and experts have pronounced it, after thorough trial, one of the finest of our garden Roses. It has won gold medals many times but the Coolidge Medal won at the New York Show is the finest tribute of them all.

TALISMAN IS A REAL ACQUISITION TO THE LIST OF CUT-FLOWER ROSES

	Each	Doz.	100	1,000
From 2¼-inch pots	\$0 40	\$4 50	\$25 00	\$230 00
From 3 -inch pots	50	5 00	30 00	
From 4 -inch pots	60	6 00	40 00	

One-year plants from 4-inch pots, on Multiflora japonica for outside planting,
\$1 each, are included in our Ideal Size Roses on page 12



BRIARCLIFF

One might almost say the Universal Rose. There has never been in commerce a variety in its color that has had the same recognition. Briarcliff has supplanted Columbia entirely, and, without a doubt, there are more grown today than of any Rose except, perhaps, Premier and its sports.

TEMPLAR is the most fragrant Rose we know. It has made good and is today the standard by which red Roses are judged.



TEMPLAR

(MONTGOMERY COMPANY)

In color, Templar is a clear, even shade of red that does not change to blue or purple as the flower ages. It is a color that holds well at all times and at all seasons. The stem is good. It does not make, as a rule, extra-long grades without pinching, due to the number of flower-shoots made, but it does, when pinched, show the Premier characteristic of making low growths above the pinch.

Templar has made a good record for those who planted it and has filled a long-felt want. A red Rose that is commercially profitable, Templar has proved itself to be the variety needed to fill the gap and has put red Roses in the class with other much-used colors.

This ability to grow and to produce in winter is its strongest point. At no time will this Rose stop growing freely. It has proved the most prolific red Rose of the greenhouse forcing varieties, producing a big cut of uniformly good, fragrant, salable blooms.



JOANNA HILL. See page 9
Used by permission of The E. G. Hill Co.

JOANNA HILL

The wonderful new yellow Rose pronounced by wholesalers, and retailers as well, to be the best yellow Rose yet introduced. It is a seedling of Amelia Gude and Mme. Butterfly. The blooms are clear yellow, deepening at the center, and hold their color under artificial light. It produces strong stems without pinching, and can be grown at low cost and sold at a more reasonable price than Souvenir de Claudius Pernet.

E. G. HILL

Introduced last season to the trade by The E. G. Hill Co. It is one of the largest-flowered Roses in commerce, and has a stem strong enough to support the flower. A fair producer of high-grade blooms of a brilliant shade of red with velvety shadings. The flowers are full of petals of good substance which hold their color well. It is also very sweetly scented, and most handsome in its massive form and carriage. A good many people consider it a remarkably good red variety.

YELLOW BUTTERFLY

A sport of Butterfly, as the name would indicate. It is in every respect a better Rose than Mrs. Calvin Coolidge, which it has replaced with us. A productive, profitable yellow Rose.

PRICES OF ABOVE THREE VARIETIES

Grafted only:	Each	Doz.	100	1,000
From 2 1/4-inch pots . .	\$0 45	\$5 00	\$30 00	\$280 00
From 3-inch pots . . .	55	5 50	40 00	
From 4-inch pots . . .	60	6 00	45 00	

MRS. F. R. PIERSON

Introduced by The F. R. Pierson Co., of Tarrytown, N. Y. As a commercial red Rose, Mrs. F. R. Pierson is hard to equal when at its best. It is a sport of Premier, and it possesses many of the characteristics of the parent, but does not have the same strength of plant that Premier shows where not well handled. As a fancy Rose for the holiday trade, it is beautiful if brought to maturity under ideal conditions and not grown as warm as Premier. "A crimson Rose flooded with sunshine" was the introductory description. It is all of that, and, done well, it is a wonderful Rose, and we have done it well.

BUTTERFLY. See Mme. Butterfly

MME. BUTTERFLY

A sport of Ophelia which carries on so many of the excellent qualities of its parent that it is, without doubt, the most widely grown and the most popular Rose of its type. The color is similar to Ophelia—shell or flesh-pink with the Ophelia shadings deepened and intensified. A real commercial sort, good from the grower's standpoint. A good Rose to ship, a good Rose from the retailer's standpoint, and a popular Rose with the public. In growth Mme. Butterfly is surpassing the parent and this feature alone recommends it to all. Foliage, stem, and flower are all Ophelia—improved and glorified.

SCOTT'S COLUMBIA

For the purpose of comparison with Briarcliff, we have planted a block of Scott's Columbia. We will graft this variety if our customers wish at the same price as Briarcliff.

COMMONWEALTH

In color, Commonwealth may be described as deep pink. It may be compared to Premier, but is several shades darker and much brighter in color. In habit of growth it is strong and vigorous. Commonwealth breaks freely from the bottom and from the hard wood. It makes a big plant—compared with existing greenhouse sorts. The foliage is hard and leathery. Commonwealth makes good stems. At no season will Commonwealth fail to produce good bloom. While it requires extra heat in December, January, and February, it will amply repay this in quality of bloom and, for the remainder of the year, will cut a quality superior to any in its color. The blooms are large and nicely formed. The petals are hard and do not bruise easily in shipping. It has excellent keeping quality and holds its color well. Commonwealth is an all-season Rose. It is slow in winter, but the best Rose we have ever grown in summer. The value of this variety for summer quality is being recognized, many preferring to rest and cut back during winter rather than to keep going with the extra heat that would be needed, and to crop Commonwealth for Easter and the months to follow.

DOUBLE WHITE KILLARNEY

The leading and best white Rose ever grown, when quality of bloom is considered. There have been many sports of White Killarney, but this Rose, known as the Budlong strain, has shown superiority to the other sports in every respect, and it is recognized today that Double White Killarney means the Budlong strain. It is pure white, and the flowers are of great substance.



Mme. Butterfly



RAPTURE

Rapture is a sport from Mme. Butterfly, or at least from a sport of Ophelia, that is so close to Butterfly as to make it almost indistinguishable. In practically all respects Rapture is a rose-pink Butterfly with, under good conditions of growth, a slight increase in petalage. It has not been quite so good a grower as the parent, but as the season has advanced it has shown improvement in this respect. It is somewhat closer jointed and does not tend to as long stems, but this is compensated for by the fact that the trade likes the Rose for its coloring, and it sells at a slightly higher price on the market. There is room for Butterfly and for Rapture. They are enough different to be distinct and both good enough to deserve general culture.



PREMIER SUPREME

To those who have gone from Columbia to Briareliff, and those who went from Ophelia to Butterfly, the casting aside of a parent for an offspring is not a new story, and yet how few of the sports really do become lasting in the cut-flower industry. Premier Supreme is not a novelty of the year. It has had a good, fair trial throughout the country, and has not been found lacking in the essentials of a good Rose, and the merits of this sport have now become known. It is better in color than Premier, and, while not so double, is more perfect in form and will open better. In growth it is lighter in about the same proportion as the flower is lighter in petalage. It is as free as its parent, if not more prolific, and lacks the malformed flowers and heavy off-colored buds. A better Premier that will rapidly replace the parent. And it may safely be said that it is as much better than Premier as Briareliff is an improvement on Columbia.



CROMWELL GARDENS' IDEAL SIZE ROSES

The ideal Rose plant for outdoor gardens is grafted on a life-giving stock that will make strong root-growth below ground, thus insuring a vigorous development of wood above ground.

Cromwell Gardens' Ideal Roses are grafted on seedling Multiflora japonica stocks in the greenhouse two winters before their sale, grown in 4 or 4½-inch pots, and held cold and dormant during the winter preceding shipment. They are well established, all ready to put in the ground and start growth. They will bloom in a short time because there has been no setback from the transplanting, nor have they lost any feeding-roots.

Cromwell Gardens' Ideal Roses are different from ordinary pot-grown sorts; they do not have heavy roots twisted into pots, but have a potful of fibrous roots, ready to produce a free growth in a shorter time than field-grown plants.

Cromwell Gardens' Ideal Roses will be ready to ship as soon as weather conditions permit planting, but we advise avoiding the late frosts by planting after May 1.

GARDEN ROSES

Cromwell Gardens' Ideal Size, from 4½-inch pots, well established—ready May 1. 60 cts. each,
\$7 per doz., \$50 per 100, except where noted

Briarcliff. Pink.
Commonwealth. Deep pink.
Double White Killarney. White.
Mme. Butterfly. Light pink, tinted gold at base.
Premier Supreme. Bright rose-pink.
Rapture. Highly colored Butterfly.

Templar. Bright red.
Souvenir de Claudius Pernet. Golden yellow. Strong
plants from 4½-inch pots, \$1 each, \$10 per doz.,
\$75 per 100.
Talisman. \$1 each, \$10 per doz., \$75 per 100.



GOLDEN WAVE

NEW CHRYSANTHEMUMS

Rooted cuttings, \$2 per doz., \$15 per 100, \$140 per 1,000; from 2¼-inch pots, \$2.50 per doz., \$18 per 100

Early Monarch. (Smith, 1929.) The largest white to mature by October 10. High, rounded flowers of pure glistening white, 8 inches in diameter. Select bud August 16 to 20. Height, 4 feet. C. S. A. Certificate.

Golden Wave. (Smith, 1929.) Blooms decidedly incurved in form, brighter yellow than Richmond, 6 inches in diameter. Matures October 20. Excellent stem and foliage. Select bud about September 6. C. S. A. Certificate.

Tom Brown. (As best known by his friends in the trade.) (Smith, 1929.) A wonderful pure white that matures November 20 to 30. Blooms 8½ inches are not unusual, and as they closely surmount the foliage upon a very heavy stem, this variety qualifies as one of the best. Height, 4 feet. C. S. A. Certificate.

Hilda H. Bergen. One of the most useful commercial types of Chrysanthemums ever introduced. The color is a deep, rich mahogany-bronze, and every bud produces a perfect flower. Comes into bloom October 20.

Mohawk Chief. (Smith, 1929.) The latest crimson to date, its reflexed form showing this color to best advantage; 7½ inches in diameter. Matures the end of November into December. Buds selected October 1 and later for best color. Height, 3 feet. C. S. A. Certificate.

Pink Reliance. (Smith, 1929.) An addition to the early pink section. The pinkish salmon, full, globular blooms mature October 7. Wonderful stem and foliage. Height, 3 feet. Select bud August 20. C. S. A. Certificate.

CHOICE GENERAL-PURPOSE CHRYSANTHEMUMS

We grow Chrysanthemums for the cut-flower market and we grow a lot of them. We buy the new ones and give them a chance to show merit, but we do not aim to keep in this list a variety that cannot be grown well by the average grower. If a variety needs special treatment or nursing to make it produce blooms that will sell, we don't grow it. We have not kept in this list those varieties which cannot be finished well with average treatment, and it is from this list that the customer with the small greenhouse, who wishes bloom for personal pleasure, should make his selection of the large-flowered sorts. This applies not only to the New General-Purpose Varieties but to the following General-Purpose List:

Rooted cuttings, \$1 per doz., \$6 per 100, \$50 per 1,000; from 2¼-inch pots, \$1.25 per doz., \$8 per 100, \$75 per 1,000

Chadwick Supreme. Color similar to Pacific Supreme; reflexed bloom. A sport of W. H. Chadwick. In bloom from November 20 to December 1.

December Beauty. White with light pink shading which is more pronounced at the center of the blooms. They may be planted the second or third week of July and grown natural, selecting the late bud, which appears in September, or when planted in June, stop August 10 to 25, allowing one or more breaks to continue. This will give buds September 30 to October 10 and flowers December 10 to 30. This variety is so double on the late buds that any attempt to secure them

prior to late September will result in malformed flowers. By far the largest and finest December-flowering variety.

Friendly Rival. Finest yellow ever produced, considering its size, color, stem, and foliage, and its flowering period, which is Thanksgiving and later. It is the brightest yellow of its season.

Golden Chadwick. When high-class blooms are the object, this variety reigns supreme. Its rich yellow color, combined with the good characteristics of the Chadwicks, places it as one of the best late yellows.

Governor Green. A very large crimson with reverse of petals old-gold. Heavy stem and wonderful foliage. The best flowers are from buds selected August 15 which are fully developed October 15. 4½ feet. This variety will be a strong competitor in the market with California-grown stock. C. S. A. Certificate.

Indian Summer. In color, the groundwork is yellow, but into this are blended the terra-cotta and salmon shades, with a tinge of bronze. The color of autumn foliage during Indian Summer in a measure describes the coloring. It is a sport of Golden Chadwick.

Rosa Raisa. A wonderful light rose-pink of an even shade throughout, with perfect, incurved form. Strong, upright stem with foliage larger than the average. Matures November 15 and can be held for Thanksgiving. One of the very best and most profitable commercial varieties. Height, 4½ feet. Select bud September 20.

W. H. Chadwick. For the markets that want select stock, this variety stands alone. Slightly pinkish when grown cool, it is even more charming than when pure white.

Woolf's Pink. A pink of perfect incurved form. The upper surface of the petals is violet-pink and the reverse lighter, presenting a flower similar to that of Dr. Enguehard in color and form. Matures October 10 from buds selected August 20; 3½ feet tall from late May planting. C. S. A. Certificate.



New
Chrysanthemum,
Hilda Bergen
See page 13

GENERAL-PURPOSE VARIETIES

Rooted cuttings, 75 cts. per doz., \$4 per 100, \$35 per 1,000;
from 2¼-inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000

Distinction. Wonderful bright pink with perfect incurved form and strong, upright stem with good foliage. A good pink to plant for Thanksgiving, maturing November 25.

Favorite. A beautiful, glistening snow-white variety. Especially valuable as it comes in a trifle before T. Eaton finishes. Has a good stem, nice foliage, and is an easy grower. Select bud September 5.

Gladys Pearson. A new shade for Thanksgiving use, maturing November 20 to 25. The upper surface of the petals is apricot and the reverse buff, which illuminates, under artificial light, to bright orange. Strong grower (5 feet from June planting). Date of bud, September 30.



FRIENDLY RIVAL

GENERAL-PURPOSE CHRYSANTHEMUMS, continued

Gold Lode. A very early yellow variety maturing the beginning of October. Secure bud last week of August, and with ordinary culture Gold Lode will be found very satisfactory to the average grower.

Golden Glow. Owing to the ease with which this variety can be brought into late bloom at a desired date, it has become very popular. Clear yellow in color.

J. W. Prince. Those who fail to secure sufficient pink in Chieftain should consider this dark pink sport from that variety. Height, 4 feet. Date of bud, August 25.

Merida. A late yellow shading to orange, with strong, upright growth and stiff, wiry stems. Those partial to Golden Eaton will be pleased with this variety. Matures November 20 and later. Select bud September 20 to 25. Height, 4 feet.

Oconto. A White Japanese incurved of large size with strong, rigid stem and perfect foliage. Blooming date, October 15. Height, 4 feet. Best bud August 30.

Mrs. R. M. Calkins. A very bright yellow, as intense as the variety Marigold. An improved Golden Chadwick, and in comparison is brighter in color, has shorter outer petals, and is more globular in form, with a stronger and harder stem. Matures November 25 to 30. Select bud September 20. C. S. A. Certificate.

Silver Sheen. Pure white, incurved form, maturing October 20, to follow Smith's Advance. Has wonderful keeping qualities. We recommend this variety to those who do not like Oconto as a second early. Select bud August 30.

Sun Glow. An early, bright yellow of the Major Bonaffon type, maturing October 25. Exceptionally fine stem with the foliage extending to the bloom. Produces an exceedingly high percentage of perfect blooms.

Unaka. A strong grower with perfect stem and foliage. A fine incurved bloom of a pleasing shade of pink. Matures the first week in October.

NEW POMPON CHRYSANTHEMUMS

Rooted cuttings, \$1.50 per doz., \$8 per 100, \$75 per 1,000; from 2¼-inch pots, \$2 per doz., \$12 per 100

Alecia. (Smith, 1929.) In color the flower somewhat resembles the popular Frank Wilcox, but it is not as large and nearer the true Pompon type in form. Ready end of October. Height, 3 feet.

Crimson Lustre. (Smith, 1929.) An intermediate Pompon, bright crimson in color, and matures November 15 to 20. Height, 3 feet. The best red Pompon for mid-November. C. S. A. Certificate.

Denice. (Smith, 1929.) A soft pink with white center, of the intermediate section. Matures November 10 to 15. Strong, upright growth. Height, 3½ feet. C. S. A. Certificate.

Yuvawn. (Smith, 1929.) In color and general habit similar to Gold Coin but a week earlier. Very bright yellow. Matures November 15 to 20. Height, 3 feet. C. S. A. Certificate.



Chicago Pearl

CHOICE POMPON CHRYSANTHEMUMS

Rooted cuttings, \$1 per doz., \$6 per 100, \$50 per 1,000; from 2¼-inch pots, \$1.50 per doz., \$8 per 100, \$75 per 1,000

Chicago Pearl. This new variety has proved to be the finest white Pompon we have ever grown. Its bloom is almost ideal in form and pure white in color. The general plant habit is good, the sprays are large, and the flowers carried well apart. We have grown this very fine variety for several seasons and consider it the best of all white Pompoms. Season November 15 to 25.

Greta. A pure white Pompon maturing immediately after Irene and Minong (October 20). Very free-flowering, with strong, upright growth. C. S. A. Certificate.

New York. Coming into flower November 1, this bronze variety has been the most called for of any of the many sorts we have been growing. It is a seedling from Hilda Canning, as are Louise Davenport and Sarah Townsend, and is the first of a wonderful succession of bronze Pompoms. With us, it holds in its glory until Louise Davenport comes into flower and takes its place.

Pagosa. A late dark pink, in general character similar to Usona and Olivia but darker pink, much the same as Thanksgiving Pink, and later than either. Not ready to cut until December 5.



Rowenna. See page 17

GENERAL LIST of POMPON CHRYSANTHEMUMS

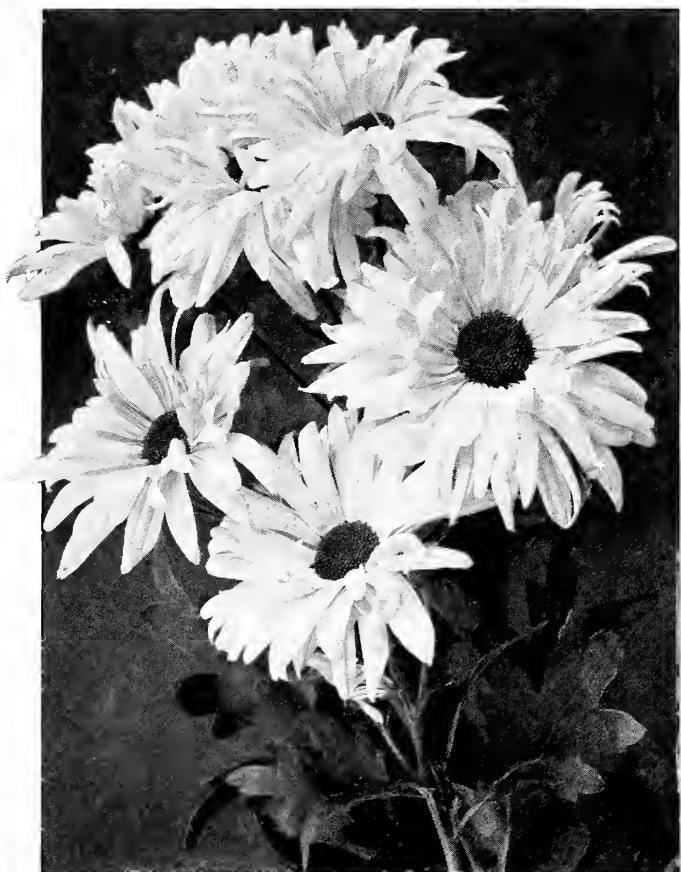
Rooted cuttings, 75 cts. per doz., \$4 per 100, \$35 per 1,000;
from 2¼-inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000

Betty Watkins. (A. N. Pierson, Inc.) One of our seedlings which we have been growing for a number of years and has proved to be one of the best varieties. The flowers are golden bronze, 1½ inches in diameter, and carried well upon strong, sturdy stems. This variety makes nice sprays. Ready for cutting November 15.

Ermalinda. (Smith.) Flowers of fine form and very double, old-rose with silvery sheen which is enhanced under artificial light. 1¾ inches in diameter. Strong, upright growth. Height, 3½ feet. Matures October 25.

Frank Wilcox. Golden bronze coming into bloom late; makes a very fine pot-plant and is excellent for cutting for Thanksgiving either in sprays or disbudded. Plants tend to overbud in small pots which will be outgrown when planted. This variety has been sold under the names of Souvenir d'Or and Mrs. F. Beu. The variety is an old favorite and has stood the test of many seasons of commercial cut-flower growing. Matures November 20.

Ida. By far the best true yellow of its date, blooming October 15. Fine producer per plant with good stems.



Single Chrysanthemums

Dusky Maid. Deep, rich, golden bronze having several rows of petals. Strong grower, maturing late; in fine shape to cut for Thanksgiving Day.

Mrs. E. D. Godfrey. A lovely shade of light pink; very strong-growing variety. Late blooming, coming for Thanksgiving Day.

ANEMONE CHRYSANTHEMUMS

Rooted cuttings, 75 cts. per doz., \$4 per 100, \$35 per 1,000; from 2¼-inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000

Blanche. The improved Garza. A very attractive flower and a good grower.

Sunshine. A bright golden yellow, late-flowering variety that has, for the past two seasons, been grown extensively. It is the finest of all the Anemone-flowered varieties with the average grower. It matures late, coming the last of November. Semi-dwarf, strong-stemmed, making a well-formed plant.

QUANTITY RATE ON CHRYSANTHEMUMS

Three of a variety at dozen rate; 25 of a variety at 100 rate; 250, when not over 5 varieties or less than 50 of a variety are ordered, at 1,000 rate.

Why not come to Cromwell and make your own selection of plants? If the trip is made by train, notify us by wire and we shall gladly meet you at Meriden or Hartford.

POMPON CHRYSANTHEMUMS, continued

Irene. True Pompon type, maturing exceptionally early when planted under glass. A pure white which carries its flowers on an upright wiry stem. Irene has also proved to be an excellent variety when planted outdoors and one of the best hardy whites blooming before frost.

Leroy. A very fine blush-pink variety coming into bloom about November 20. A good clean grower of medium height, making attractive flowering sprays.

Lorraine Meech. Distinctly a novelty. Color a dull crimson with a golden bronze reverse. The petals curl just enough to show both colors which gives a very pleasing contrast. When fully open, a small yellow center shows, but this should, nevertheless, be classed as a Pompon. Growth is very good; foliage dark green right up to the bud. In bloom November 20 to 30.

Rowenna. (Smith.) A very fine late Pompon coming into bloom at Thanksgiving. In color a medium shade of bronze. Grows to a height of 3 feet.

Unalga. An intense yellow even brighter than Christmas Gold. Reaches a diameter of 3¼ inches when disbudded but may also be grown naturally to sprays to advantage, producing eight to ten flowers 2¼ inches in diameter. Matures November 25 and later. Upright growth with rigid stems, 2½ feet high.

SINGLE CHRYSANTHEMUMS

Rooted cuttings, 75 cts. per doz., \$4 per 100, \$35 per 1,000; from 2¼-inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000

Elizabeth McDowell. This orange-bronze single we believe to be the finest of all the single-flowered seedlings that we have raised. Not only is the color wonderfully fine in daylight, but the richness is greatly enhanced by artificial light. The plant is strong-growing and makes strong stems which carry the flowers well. These are well divided in the clusters. It packs nicely for a single and we class it as the equal of any single-flowered variety in commerce. It is good for exhibition for the high-class storeman and for the grower who retails.



Sunshine Chrysanthemums



We grow one house of Crotons to be used in made-up baskets for holidays and as specimen plants

FOLIAGE PLANTS

Foliage and Flowering Plants for the holidays, both Christmas and Easter, are a big item in our industry, and the plant trade is so intermingled with those plants known as "decorative" that it is impossible to class them other than as one department. The quantities which are annually grown are large, and truck delivery has made the handling of this class of plants much more satisfactory than in the days of all express service. Inside of truck delivery range we can provide quality in stock and excellent service.

AGLAONEMA

Cummutatum. A fine decorative plant with thick, leathery foliage, oblong leaves marked with spots of pale green and white.

	Each
4-inch pots	\$0 75
5-inch pots	1 25



*Dracæna
massangeana*

ASPIDISTRA

Green Leaf. We have a fine stock of this variety. The plants are clean, with plenty of new leaves.

	Each
6-inch pots, 8 to 12 leaves	\$1 50
6-inch pots, 12 to 15 leaves	2 00

CROTONS

Nothing can excel the beauty of coloring that is found in these plants. They are beautiful as pot-plants for the conservatory, for decorative and exhibition purposes, and are now used extensively as bedding plants for which purpose they are exceptionally well adapted. Our stock includes the best varieties obtainable.

	Each	Doz.
3-inch pots	\$0 50	\$6 00
4-inch pots	1 00	12 00
5-inch pots	1 50	
10-inch tubs, made-up specimens	10 00	

DIEFFENBACHIA

Baumanni. Foliage dark green, profusely spotted with blotches of white.

	Each
4-inch pots	\$1 00
5-inch pots	1 50
6-inch pots	2 00



Decorative plants of many types we grow in quantity, but none nicer than *Dracæna massangeana*, shown on the right. *Dieffenbachia Baumannii* on the left

DRACÆNA

Amabilis. Foliage bright glossy green, marked pink and creamy white when in good color. Each
5-inch pots \$2 00

Kelleriana. Different from all other *Dracænas*. Of free-branching habit, forming graceful specimens. Color dark green, spotted with creamy white. Doz. 100
3-inch pots \$4 50 \$35 00
4-inch pots 6 00 50 00

Massangeana. The variety with the golden stripe down the center of the leaf. The best of all *Dracænas* for the house. Each
5-inch pots \$1 50
6-inch pots 2 00
7-inch pots 3 00
8-inch tubs 5 00

Mme. Eugene Andre. One of the best varieties, heavy bronzy foliage, turning to an intense brilliant rosy crimson. Each
5-inch pots \$1 50
6-inch pots 2 00
7-inch pots 3 00

Mme. Margaret Storey. Dark green foliage; top leaves pink when in good color. Each
5-inch pots \$1 50
6-inch pots 2 50

FICUS

Elastica (Rubber Plants). Good clean leaves. Each Doz.
5-inch pots \$1 00 \$10 00

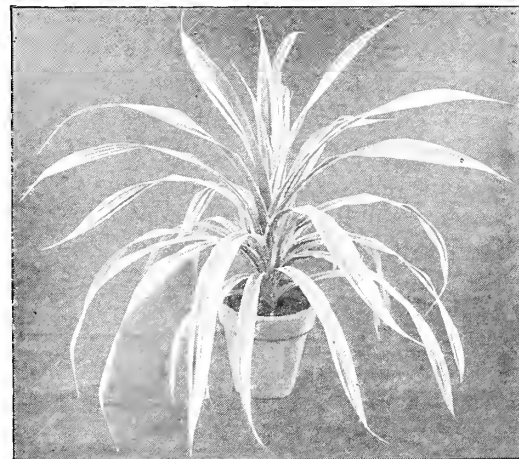
Pumila (repens). A very useful trailing vine, good for hanging-baskets, etc. Small, dark green foliage. 100
3-inch pots \$35 00
4-inch pots 50 00

MARANTA

Oppenheimiana tricolor. A beautiful variety with green leaves having white and pink markings. Each
3-inch pots \$0 75
4-inch pots 1 25

PANDANUS

Veitchi. One of the choicest plants for the house. Broad green leaves beautifully striped with creamy white. We can supply them in good color. We have an entire house devoted to these, and the assortment of sizes is complete. Each
4-inch pots \$1 00
5-inch pots 1 50
6-inch pots 2 00
7-inch pots 3 00
8-inch tub specimens 5 00



Pandanus Veitchi



Just a corner of a house of Sansevierias, of which we have, this season, 25,000 plants, making possible the selection of the size and the quality you want

PEPEROMIA

Argyræa. A pretty, dwarf, ornamental foliage plant, the thick leaves being bright green, veined silvery white. Exceedingly useful as a pot-plant for the window.

	Each
4-inch pots	\$0 50
5-inch pots	75
6-inch pots	1 00

SANSEVIERIA

Zeylanica. A fine variegated plant with thick, leathery leaves of upright growth.

	Each
4-inch pots	\$0 75
5-inch pots	1 25
6-inch pots	2 00
8-inch tub specimens	5 00

Zeylanica laurenti. This variety, in addition to the variegation shown in the ordinary sort, has a band of yellow on each edge of the leaves, which adds greatly to its decorative effect.

	Each
4-inch pots	\$0 75
5-inch pots	1 50
6-inch pots	2 50
7-inch pots, made-up, well established	3 50
8-inch tubs, made-up specimens	5 00

HARDY ENGLISH IVY • HEDERA

This well-known, popular evergreen vine is invaluable for covering walls, etc., and makes an excellent ground-cover in shady places where grass will not grow. Very desirable for cemetery work and for edgings of window-boxes. Nice bushy plants with long runners.

	Each	Doz.	100
4-inch pots	\$0 40	\$4 50	\$35 00



Sansevieria zeylanica laurenti



In the Adiantum family, nothing equaled Glory of Lemkesi in the Farleyense type

FERNS · ADIANTUM

Cuneatum croweanum. The hardiest of the Maidenhair Ferns, and very suitable for pot culture or for growing in the bench for cut-fronds. Ready June 1.

	Each	100
3-inch pots	\$0 25	\$20 00
4-inch pots	50	50 00

Californica. Best variety for cutting fronds. Ready June 1.

	Each	100
3-inch pots	\$0 25	\$20 00
4-inch pots	50	50 00

Gloriosa lemkesii. An improved Farleyense Fern. A valuable sport of the Glory Fern, producing larger and heavier fronds, on tall wiry stems. In habit it is more robust and as easy to grow as Gloriosa. It does not require the heat so necessary to the Farleyense. The young fronds com-

Gloriosa lemkesii, continued

bine beautiful pink tints which shade to a luxurious green in the mature frond. Cut, they are very desirable for decorative purposes.

	Each	Doz.	100
3-inch pots, ready in August		\$7 50	\$50 00
4-inch pots, ready in August	\$1 25		100 00
5-inch pots	\$1.50 and	2 00	
6-inch pots	3 00		

Wrightii. A strong-growing Maidenhair. Popular as a variety for cutting fronds. Produces large dark green fronds nearly 2 feet long.

	Each	100
3-inch pots	\$0 35	\$25 00
4-inch pots	50	50 00



In the house in the south range, this wonderfully fine block of Birds-Nest Ferns



This house of Cibotiums is always full of nice specimens, and the young stock is even now ready to take the place of those that go

ASPLENIUM

Nidus-avis (Birds-Nest Fern). A useful Fern, having broad, heavy, serviceable fronds arranged in a whorl, giving it the name Birds-Nest Fern.

	Each	100
3-inch pots		\$35 00
4-inch pots	\$1 00	75 00
5-inch pots	1 50	

Shall also have a fine stock of 2 and 2¼-inch pots ready in September. Write us for prices.

BOSTON and DWARF BOSTON FERNS

A fine stock of good bushy plants. The most popular house plant and very widely used for interior decoration and porch work in summer, as it does well in partial shade.

	Each	Doz.	100
5-inch pots	\$1 00	\$10 00	\$80 00
6-inch pots	1 50		
7-inch pots	2 50		
8-inch pots	3 00		

CIBOTIUM

Schiedei. A very desirable plant. Has long, graceful fronds of light green. One of the most attractive Ferns.

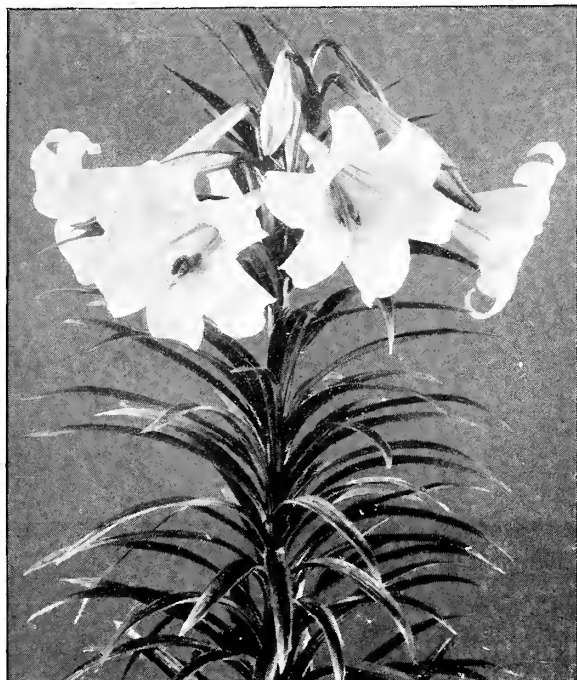
	Each
7-inch pots	\$4 00
8-inch tubs. Ready June 1	6 00
10-inch tubs. Ready September 1	\$7 50 and 10 00



SELAGINELLA

Caulescens. A good plant for baskets, etc.	Each	100
3-inch pots	\$0 35	\$35 00
4-inch pots	50	
Denticulata (Lycopodium).		
6-inch pans	50	

FLOWERING PLANTS FOR EASTER



Bermuda Easter Lilies

EASTER LILIES

We grow our usual quantity of 40,000 Lilies in pots for Easter, and endeavor to force only the choicest variety so as to have them in the best of condition for Easter sales. Let us quote you on your requirements for next Easter, if you are within trucking distance from Cromwell.



Hydrangea

BOUGAINVILLEA GLABRA SANDERIANA

This fine, free-flowering Easter plant has again regained its old popularity. We are growing a large quantity and can supply fine stock of this variety in bush form as well as standard shapes. Shall have good plants in 6, 7, and 8-inch pots. Our Easter Price-List will include these plants.

GARDENIAS

Our stock of *Gardenia veitchii*, which is the best forcing variety, has been selected year after year with increased production and the health of the plant in view. Lovers of the Gardenia are everywhere but success with the culture of the plant is a matter of training and experience. Clean, healthy stock for spring delivery. We do not grow Gardenias into finished pot-plants. This stock is for planting.

	Doz	100	1,000
From 2 1/4-inch pots	\$2 00	\$15 00	\$125 00
From 3-inch pots	3 00	25 00	

Refer to Terms of Sale for packing charges

GENISTA CANARIENSIS

A well-known plant grown for Easter and spring flowering. Has clear, bright yellow flowers. Usually grown as a finished plant into compact form.

HYDRANGEAS

We have a splendid stock of the following varieties which we offer in bloom for Easter and Mother's Day.

Avalanche
Lancelot

General deVibraye
Mme. E. Chautard

Helge
Trophee

BABY RAMBLERS

For Easter and Mother's Day we shall have the following varieties in good strong plants, full of flowers, in 5 and 6-inch pots:
Ellen Poulsen. Rose-pink.
Ideal. Deep velvety red.
Miss Edith Cavell. Scarlet.
Orleans. Bright pink.
Rudolph Kluis. Large flowers of clear bright pink.
Triomphe Orlonais. Bright cherry-red.

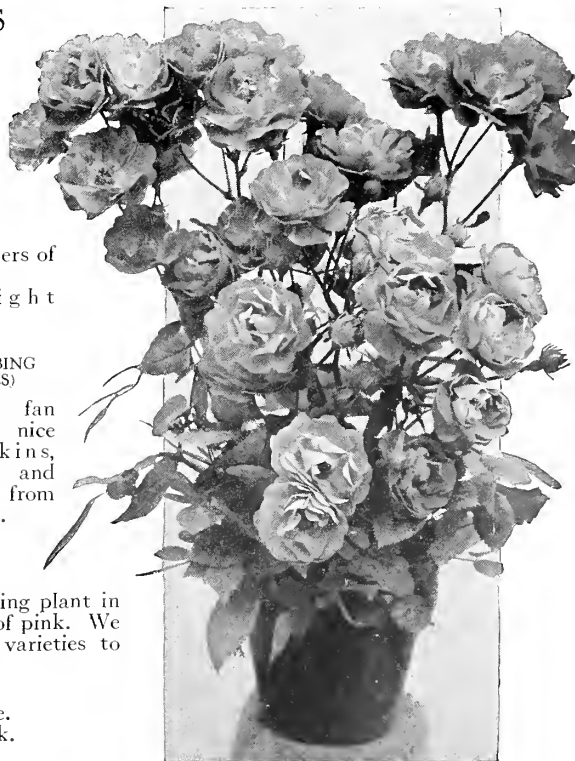
RAMBLERS (CLIMBING ROSES)

Tied in globe and fan shapes. We shall have nice plants of Dorothy Perkins, Tausendschön, Excelsa, and Hiawatha—ranging in size from 6-inch pots to 10-inch tubs.

SPIRÆA

A popular Easter-flowering plant in white and several shades of pink. We shall have the following varieties to offer in 6 and 7-inch pots.

America. Lilac-rose.
Gladstone. The best white.
Peach Blossom. Rosy pink.
Princess Mary. Pink.
Queen Alexandra. Large; pink.



Baby Rambler Roses

Write for our Special Easter Price-List which will be ready about March 1



Two houses devoted to growing *Ardisia crenulata* give us 4,000 finished plants for Christmas yearly, probably the largest stock anywhere, and, we think, the best that can be grown

CHRISTMAS PLANTS

ARDISIA

Crenulata. One of the hardest and best keeping plants we have to offer for Christmas. Clusters of bright red berries make this plant very popular for the holidays. We can offer well-berried plants for delivery after Sept. 1 in 5, 6, and 7-inch pots. Write us for prices.

CYCLAMEN

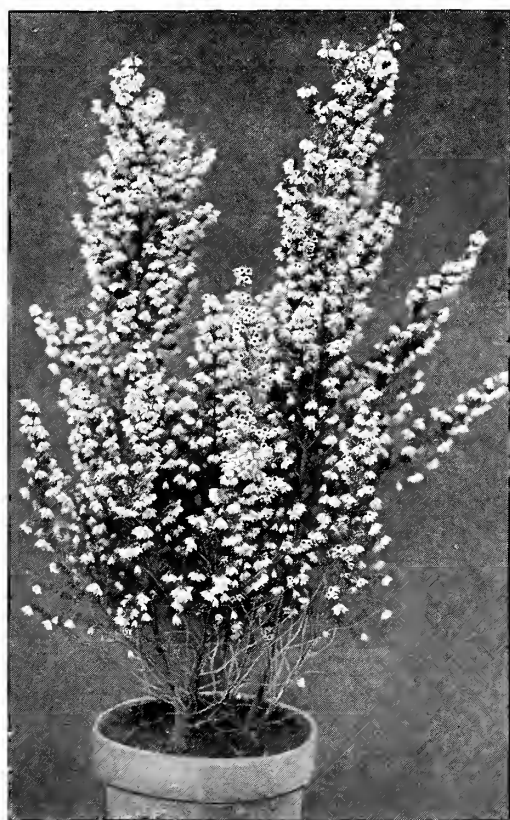
When finished, they are one of our finest house plants and continue in flower for a long time. We have used the best seed obtainable, and our next spring's plants are coming nicely. We hope to be able to send out as fine Cyclamen as we have previously. For November and December delivery, we can furnish Cyclamen plants in bud and bloom at the following prices: \$1.50, \$2, and \$3 each; specimen plants up to \$7 each.



A house of well-finished Cyclamen



Two houses of Heather to finish for sale came in from this field which was photographed in early September



Erica (Heather)

good many years we have selected our own seed of this variety, saving only the healthiest and strongest plants for this purpose, and endeavoring by this method to produce the best possible plants for the holiday season.

ERICA (Heather) *Fall delivery*

French Heather. A good assortment of varieties such as King Edward VII, Felix Faure, and Helene. In bud and bloom for delivery during the winter months until Easter. 4-in. pots, 75 cts. each; 5-in. pots, \$1.25 each.

Melanthera. The well-known Christmas-flowering white Heather. The flowering branches are much used in fine floral sprays. Will be ready after November 1 in 5, 6, and 7-inch pots.

Ovata. This pink, early-flowering variety is very useful for making up in baskets and hampers.

POINSETTIAS (Oak-leaf)

We shall grow for July, August, and September the usual quantity of Poinsettias. From 2 1/4-in. pots, \$15 per 100, \$125 per 1,000.

For December delivery, we offer finished plants, in pans made-up with 3, 6, 10, and 12 flowers. These will be included in our Christmas Price-List.

SOLANUM

Cleveland Cherry

We grow a quantity of this very popular Christmas plant each year. For a



Poinsettia



Begonia Melior grown for Christmas sales



Baskets, filled artistically with assorted flowering, foliage, and berried plants. A good assortment of hampers and handle baskets used. Made to sell from \$3 to \$10 each.

BEGONIA

Melior. In general character of flower, very similar to Glory of Cincinnati. It produces an abundance of flowers evenly distributed over the plant, which is compact in form. It is in this respect a decided improvement on Cincinnati. We shall grow our usual quantity of Melior and offer them in 5, 6, and 7-inch pots.

OTAHEITE ORANGES

A popular Christmas plant with large fruits, well colored. Ready for delivery after October 15. Let us quote on your Christmas requirements.

FANCY POTTERY

Beautiful combinations of assorted foliage and berried plants made up in fancy crockery. Different styles and shapes. Made up early and well established by Christmas. Price from \$2 to \$10 each.

PANS, MADE-UP

A nice combination of colored plants used. These Pans are made up early and will be well-established by Christmas. We shall have several sizes from a 6 to a 12-inch bulb-pan, ranging in price from \$1.25 to \$7.50 each.



PALMS

KENTIA FORSTERIANA

Single plants (5 and 6 leaves)

	Each
5-inch pots, 24 to 26 inches high	\$1 50
7-inch pots, 40 to 44 inches high	5 00

Made-up plants

We offer a very fine stock of specimen Kentias, well established in new tubs. The sizes we list are good value.

	Each
7-inch tubs, 34 to 36 inches high	\$6 00
7-inch tubs, 36 to 38 inches high	7 50
8-inch tubs, 38 to 42 inches high	8 00
8-inch tubs, 42 to 46 inches high	10 00
9-inch tubs, 46 to 50 inches high	12 50
9-inch tubs, 50 to 52 inches high	15 00
10-inch tubs, 52 to 56 inches high	20 00
10-inch tubs, 58 to 62 inches high	25 00
10-inch tubs, 62 to 66 inches high	30 00
12-inch tubs, 66 to 72 inches high	35 00
12-inch tubs, 74 to 80 inches high	40 00
12-inch tubs, 84 to 90 inches high	50 00

PHŒNIX ROEBELENI

Perfect plants in fine condition

	Each
5-inch pots	\$1 00
6-inch pots	1 50
7-inch pots	2 00
9-inch tubs (specimens)	\$5.00 and 6 00

PHŒNIX CANARIENSIS

A splendid lot of plants, established in new tubs

	Each
12-inch tubs, 4 to 4½ feet high	\$12 50
12-inch tubs, 4½ to 5 feet high	15 00

OUR PALMS ARE GOOD, CLEAN STOCK



Phoenix Roebelenii

BEDDING PLANTS

The growing of Bedding Plants is one of our important specialties, and a department is devoted solely to the production of a superior grade of plants for bedding out. No effort is made to present a comprehensive assortment, but the varieties offered will, we believe, include all those of recognized merit for summer bedding. March, April, May, and June delivery.

ACHYRANTHES

These useful foliage plants are each season attaining greater popularity for edging, ribbon effects, and carpet-bedding. They may be sheared to any desired form and are more serviceable than coleus.

Rooted cuttings, \$2 per 100, \$15 per 1,000; from 2¼-inch pots, 75 cts. per doz., \$5 per 100, \$40 per 1,000; 3-inch pots, \$1.50 per doz., \$10 per 100.

Brilliantissima. Light red; very brilliant. Dwarf, compact grower.

Lindenii. Clear, dark red foliage. Tall-growing plant.

Panache de Bailey. A new and desirable variety of compact growth. Foliage green and yellow, crimson veinings, predominating color yellow.

AGERATUM (Floss Flower)

Rooted cuttings, \$2 per 100, \$15 per 1,000; from 2¼-inch pots, 75 cts. per doz., \$5 per 100, \$40 per 1,000; 3-inch pots, \$1.50 per doz., \$10 per 100.

Fraseri. A splendid variety which flowers freely under conditions that merely produce foliage in older varieties. Color bright blue; semi-dwarf habit, similar to Princess Pauline. Undoubtedly the best variety for bedding.

Perfection. A more moderate-growing variety; the deepest blue in color.

Stella Gurney. Bright blue; vigorous growth.

COLEUS

Rooted cuttings, \$2 per 100, \$15 per 1,000; 2¼-inch pots, \$3.50 per 100, \$30 per 1,000.

Anna Pfister. Bright yellow, marked crimson. Neat and compact in growth; very desirable for dwarf edging or carpet bedding.

Beckwith's Gem. Center velvety maroon, bordered with red; the edge is green, changing to creamy yellow at the point of the leaf.

Duneira. A magnificent Coleus, standing the sun as well as Verschaffeltii. Color various shades of crimson.

Firebrand. Bright maroon.

Golden Bedder. Golden yellow; the old original, true to name.

John Pfister. Bright crimson, edged with gold. Compact in growth. Companion variety to Anna Pfister.

Lord Alverstone. Velvety plum, with yellow, green and pink markings. A handsome combination, and has a constitution that will resist sun-scald and drought.

Lord Palmerston. Deep maroon center with dark crimson veination.

Queen Victoria. Cardinal-red with golden border.

Verschaffeltii. Standard crimson.

FANCY COLEUS

Rooted cuttings, \$2 per 100, \$18 per 1,000; 2¼-inch pots, \$4 per 100, unless noted.

American Beauty. Red, green, and yellow.

Blizzard. Deep maroon, edged with green.

Brilliancy. A combination of red and gold. Rooted cuttings, \$3 per 100, \$25 per 1,000; from 2¼-inch pots, \$6 per 100, \$50 per 1,000.

Defiance. Bright red with golden yellow border.

Hurricane. Light reddish center, mottled with maroon, edge of leaf green.

Neptune. Green with mottling of red.

FANCY COLEUS, continued

Prince Edward. Reddish center, shading deep crimson, edge of leaf green.

Saboni. Red with faint edging of yellow.

Salvador. Deep velvety crimson with prominent vermilion center effectively bordered with light green.

GERANIUMS

In bud and bloom ready for May and June delivery. 4-inch pots, \$25 per 100; 4-inch pots, selected, \$30 per 100.

RED

Alphonse Ricard. Bright vermilion-scarlet; large florets and immense trusses. Without doubt the finest bedding variety in its color.

S. A. Nutt. Considered one of the best dark red Geraniums, and is more generally used both as a pot-plant and for bedding than any other kind. The color is a handsome, dark, velvety scarlet, with maroon shading; a vigorous, clean, compact grower.

SALMON

Beaute Poitevine. A great favorite and conceded to be one of the best of the semi-double bedders among the light salmon shades; the color is a beautiful shade of pink, delicately shading to white; large, splendid trusses.

PARLOR IVY

A trailing vine, not hardy. Valuable for vase work and window-boxes.

	Doz.	100	1,000
Rooted cuttings		\$2 00	\$15 00
2¼-inch pots	\$0 75	5 00	40 00
3-inch pots	1 00	8 00	75 00

HELIOTROPE

The fragrant Heliotrope is a universal favorite for bedding purposes or for growing in pots. The following varieties are of the heavy-trussed type.

From 2¼-inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000; 3-inch pots, \$1.50 per doz., \$10 per 100, \$85 per 1,000; 4-inch pots, \$20 per 100.

Centefleur. Rich, deep violet-blue, with white eye; flowers large; free and very vigorous. A very desirable variety.

La Duse. A mammoth-flowering kind, bearing enormous, deep blue trusses; very free-flowering. An unusually fine bedding variety.

SALVIA (Scarlet Sage)

Rooted cuttings, \$2 per 100, \$15 per 1,000; 2¼-inch pots, 75 cts. per doz., \$5 per 100, \$40 per 1,000; 3-inch pots, \$1 per doz., \$7 per 100, \$60 per 1,000.

America. A new bedding or pot variety that will supersede Zurich and other dwarf kinds on all-round merit. The growth is vigorous and healthy, but dwarf and compact.

Bonfire. A compact variety, growing to a height of about 2 feet. Heavy flower-spikes of brightest scarlet.

Zurich. An extremely free-flowering, dwarf variety. The plants commence to bloom early and continue until checked by frost. Very bright scarlet.

VINCA VARIEGATA (Trailing)

Very valuable for window-boxes, etc. This is the most popular climbing plant with variegated foliage. 4-inch, selected, \$3 per doz., \$25 per 100.



Acres and acres of thrifty young evergreens, absolutely uniform in their high quality, and in varieties for all purposes

The Largest Evergreen Production in New England

THE fame of our gigantic rose operations somewhat obscures general knowledge of the fact that our Evergreen plantings and output are also enormous, and second only to the roses in bulk and importance.

Visitors are constantly amazed to see the great quantity and variety of the stock in our nurseries. The uniform quality of the plants is so striking that one man is reported to have said that they all looked as if they had been cast from the same mold.

Skilfully propagated from selected trees in order that they may be true to type and uniform in quality, carefully cultivated when small, and trained to the proper shape by judicious shearing, the fields of Evergreens in the neighborhood of Cromwell truly make an impressive sight.

We have endeavored to grow only those types and varieties which are perfectly adapted to the climate and conditions of New England. This effort insures the continued growth and prosperity of our products after leaving our fields, either for immediate use or for growing on in the nurseries of our customers.

Intended for the wholesale trade only, we exert ourselves to produce vigorous stock of the right sizes, in quantities that mean something. Our plantings extend over 150 acres in the fertile Connecticut valley, undoubtedly affording the largest production of choice young Evergreens in New England.

Consequently, we can supply many varieties by the thousand and five thousand. Such sorts are marked with an asterisk (*) in the list on the following pages:



Juniperus communis hibernica in the foreground and *J. chinensis pfitzeriana* back, a fine, uniform stand of first-class stock

ABIES concolor. <i>White Fir, Colorado Silver Fir.</i>			10	100	*Juniperus chinensis pfitzeriana. <i>Pfitzer's Juniper.</i> One of the most important evergreens in cultivation. Greatly in demand for landscape planting and for decorative effects generally, being so distinct in its habit that nothing can take its place. Our plants are exceptionally uniform in size and are grown to perfection.	10	100	
15 to 18 inches			\$17 50	\$150 00		15 to 18 inches	\$15 00	\$125 00
Veitchi. 1½ to 2 feet			15 00			1½ to 2 feet	17 50	150 00
ARBORVITÆ. See Thuja.								
BIOTA. See Thuja.								
HEMLOCK. See Tsuga.								
JUNIPERUS chinensis. <i>Chinese Juniper.</i> 1½ ft.			15 00	125 00				
chinensis albo-variegata. <i>White-tipped Chinese Juniper.</i> 15 to 18 inches			15 00	125 00	15 to 18 inches	\$15 00	\$125 00	
chinensis columnaris. <i>Column Chinese Juniper.</i> 1½ to 2 feet			22 50	200 00	1½ to 2 feet	17 50	150 00	
2 to 3 feet			25 00	225 00	chinensis procumbens. <i>Gray Carpet Juniper.</i> 2 feet	22 50		



This block of 5,000 salable *Juniperus sabina* will please the buyer who wants real value and perfect specimens



A nice block of 5,000 *Juniperus excelsa stricta*, showing great uniformity in size and denseness

<i>Juniperus chinensis sargentii</i> . Green.	12 to 15 inches	10	100
		\$17 50	\$150 00
<i>communis</i> . (Upright.)	1½ to 2 feet	12 50	100 00
	2 to 2½ feet	15 00	125 00
* <i>communis aurea</i> . <i>Common Golden Juniper</i> . A very reliable dwarf Juniper especially valuable for its striking color effect and consequently in great demand. We have an unusually fine stock of it.			
	15 to 18 inches	10 00	75 00
	1½ to 2 feet	12 50	100 00

<i>Juniperus communis depressa</i> . <i>Common Juniper</i> .	15 to 18 inches	10	100
		\$12 50	\$100 00
<i>communis depressa plumosa</i> .	15 to 18-inch spread	17 50	150 00
<i>communis hibernica</i> . <i>Irish Juniper</i> .	1½ to 2 feet	10 00	75 00
	2 to 2½ feet	12 50	100 00
<i>communis suecica</i> . <i>Swedish Juniper</i> .	1½ to 2 feet	12 50	100 00
<i>excelsa stricta</i> . <i>Spiny Greek Juniper</i> .	12 to 15 inches	12 50	100 00
	15 to 18 inches	15 00	125 00



Showing a field of *Pinus montana mughus*, all perfect specimens, to satisfy the most critical purchaser



A field of *Retinospora pisifera plumosa*, showing luxuriant growth

<p>*<i>Juniperus horizontalis</i> (prostrata). Creeping Juniper. One of the best types for mass planting on rough banks and in rockeries and other inhospitable places. A very useful type. 1½ to 2 feet</p>	10	100	<p><i>Juniperus sabina</i>, continued</p>	10	100
	\$12 50	\$100 00		\$12 50	\$100 00
	18 to 24 inches	13 50		13 50	125 00
	12 to 15 inches	15 00		15 00	125 00
<i>horizontalis douglasii</i> . Waukegan Juniper. 1½ to 2 feet	12 50	100 00	<i>sabina tamariscifolia</i> . Tamarix Savin. 12 to 15 inches	15 00	125 00
<i>japonica</i> . Japanese Juniper. 1½ to 2 feet	20 00		<i>sabina</i> , Von Ehron. 1½ to 2 feet	20 00	175 00
* <i>sabina</i> . Savin Juniper. A fine utility variety succeeding in almost all soils. Especially recommended for use in front of taller			2 to 2½ feet	25 00	225 00
			<i>squamata meyeri</i> . 10 to 12 inches	22 50	200 00



A fine block of 8,000 peppy, young Douglas Firs



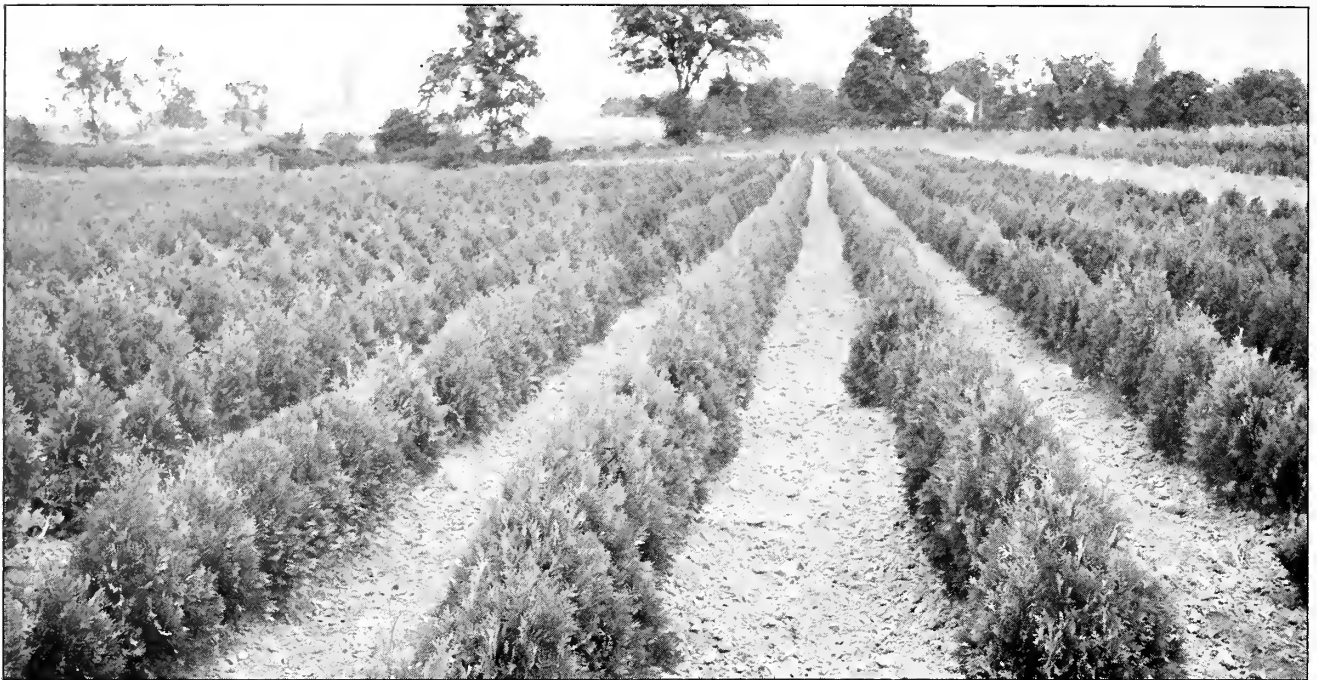
The most-called-for and, perhaps, the best of the Thujas. This is part of 120,000 of this variety in our nurseries.
Of these, 20,000 are from 2½ to 3 feet high

	10	100
<i>Juniperus virginiana</i> . Red Cedar. 1½ to 2 feet.	\$12 50	\$100 00
2 to 3 feet	15 00	125 00
3 to 4 feet	22 50	200 00
<i>virginiana elegantissima</i> . Gold-tip Red Cedar.		
15 to 18 inches	12 50	100 00
<i>virginiana glauca</i> . Blue Virginia Cedar.		
1½ to 2 feet	17 50	150 00
2 to 3 feet	22 50	200 00
<i>virginiana Kosteri</i> . Koster's Red Cedar.		
2 to 2½-foot spread	20 00	175 00
<i>virginiana tripartita</i> . Fountain Red Cedar.		
2 to 3 feet	22 50	

<i>PICEA canadensis</i> (alba). White Spruce.	10	100
1½ to 2 feet	\$10 00	\$75 00
2 to 3 feet	12 50	100 00
<i>excelsa</i> . Norway Spruce. 1½ to 2 feet	7 00	50 00
2 to 3 feet	10 00	75 00
<i>excelsa aurea</i> . Golden Norway Spruce.		
2 to 2½ feet	22 50	
<i>excelsa inverta</i> . Weeping Spruce.		
1½ to 2 feet	22 50	
<i>excelsa pyramidalis</i> . 2 to 2½ feet	25 00	
<i>pungens</i> . Colorado Spruce. 15 to 18 inches	10 00	75 00
<i>pungens glauca</i> . Colorado Blue Spruce.		
12 to 15 inches	17 50	150 00



Thuja occidentalis hoveyi and *T. occidentalis lutea* (George Peabody Arborvitæ), all as much alike as so many eggs.
A grand supply of these favorite items



Thuja occidentalis wareana (Siberian Arborvitae) of which there are 10,000 available in the 1½ to 2-foot size

<i>Picea pungens kosteri</i> . <i>Koster's Blue Spruce</i>	10	100		
15 to 18 inches	\$60 00			
PINUS densiflora . <i>Japanese Red Pine</i>				
2 to 2½ feet	15 00	\$125 00		
* <i>montana mughus</i> . <i>Mugbo Pine</i> . One of the best of the Pine family for general landscape use, having a fine, compact, very dwarf habit which it retains indefinitely. Very useful for rough banks and rockeries and unusually ornamental.				
12 to 15-inch spread	12 50	100 00		
15 to 18-inch spread	15 00	125 00		
<i>nigra austriaca</i> . <i>Austrian Pine</i> . 2 to 3 feet	17 50	150 00		
<i>resinosa</i> . <i>Red Pine</i> . 1½ to 2 feet	12 50	100 00		
2 to 2½ feet	15 00	125 00		
<i>strobis</i> . <i>White Pine</i> . 3 to 4 feet	15 00	125 00		
4 to 5 feet	17 50	150 00		
<i>sylvestris</i> . <i>Scotch Pine</i> . 2 to 2½ feet	12 50	100 00		
3 to 4 feet	15 00	125 00		
4 to 5 feet	17 50	150 00		
PSEUDOTSUGA douglasii . <i>Douglas Spruce</i>				
1½ to 2 feet	12 50	100 00		
2 to 3 feet	15 00	125 00		
3 to 4 feet	20 00	175 00		
RETINOSPORA (<i>Chamaecyparis</i>) <i>filifera</i>				
<i>Thread-branched Cypress</i> . A very graceful medium-sized tree which is perfectly hardy in the most extreme exposures, either of heat or cold, and consequently one of the nurseryman's most useful items. *15 to 18 inches				
1½ to 2 feet	13 50	125 00		
1½ to 2 feet	16 00	150 00		
2 to 3 feet	22 50	200 00		
<i>filifera aurea</i> . <i>Golden Thread-branched Cypress</i> . 12 to 15-inch spread	15 00			
<i>pisifera</i> . <i>Savara Cypress</i> . 1½ to 2 feet	12 50	100 00		
2 to 3 feet	17 50	150 00		
3 to 4 feet	22 50	200 00		
<i>pisifera argentea</i> (<i>lutescens</i>). <i>Dwarf Yellow Plume Cypress</i> . 12 to 15 inches	12 50	100 00		
<i>pisifera aurea</i> . <i>Golden Savara Cypress</i>				
1½ to 2 feet	12 50	100 00		
2 to 3 feet	17 50	150 00		
3 to 4 feet	22 50	200 00		
<i>Retinospora pisifera obtusa</i> . 1½ to 2 feet	17 50	\$150 00		
2 to 2½ feet	20 00	175 00		
<i>pisifera obtusa gracilis</i> . 1 foot	15 00			
* <i>pisifera plumosa</i> . <i>Plume Cypress</i> . One of the most beautiful of the commoner and most popular evergreens on account of its soft, plummy foliage and splendid habit.				
15 to 18 inches	10 00	75 00		
1½ to 2 feet	12 50	100 00		
2 to 3 feet	17 50	150 00		
3 to 4 feet	22 50	200 00		
* <i>pisifera plumosa aurea</i> . <i>Golden-Plume Cypress</i> . A golden-leaved type of the preceding and valuable for same reasons and especially so for its pleasing contrasting color. 15 to 18 inches				
1½ to 2 feet	10 00	75 00		
1½ to 2 feet	12 50	100 00		
2 to 3 feet	17 50	150 00		
3 to 4 feet	22 50	200 00		
<i>pisifera squarrosa sulphurea</i> . <i>Sulphur Plume Moss Cypress</i> . 12 to 15 inches	7 50			
<i>pisifera squarrosa Veitchii</i> . <i>Veitch Moss Cypress</i> . 12 to 15 inches	7 50	60 00		
TAXUS canadensis . <i>Canada Yew</i>				
15 to 18 inches	15 00	125 00		
<i>cuspidata</i> . (Spreading Form.) <i>Japanese Yew</i>				
15 to 18 inches	17 50	150 00		
<i>cuspidata capitata</i> . 15 to 18 inches	20 00	175 00		
1½ to 2 feet	22 50	200 00		
<i>cuspidata nana</i> . <i>Dwarf Japanese Yew</i>				
12 to 15 inches	22 50	200 00		
THUJA batemani . 1½ feet	22 50			
* <i>occidentalis</i> . <i>American Arborvitae</i> . Widely planted and one of the indispensable evergreens. Much used for hedges, windbreaks and utility purposes generally because of its ability to withstand much abuse. It makes noble specimen plants. 1½ to 2 feet				
1½ to 2 feet	8 50	75 00		
2 to 3 feet	11 50	90 00		
3 to 4 feet	15 00	125 00		
<i>occidentalis caucasica</i> . 1½ to 2 feet	12 50	100 00		
2 to 2½ feet	15 00	125 00		



A field of Canadian Hemlock ready for market. There are thousands more approaching this stage

<i>Thuja occidentalis columbia. Columbia Arborvitæ.</i> 1½ to 2 feet	10	100			<i>Thuja occidentalis lutea. George Peabody Arborvitæ.</i> 15 to 18 inches	10	100
2 to 2½ feet	\$15 00	\$125 00			1½ to 2 feet	\$12 50	\$100 00
<i>occidentalis compacta. Parsons' Arborvitæ.</i>	17 50	150 00				15 00	125 00
Very useful globe type for formal effects.					<i>occidentalis pyramidalis. American Pyramidal Arborvitæ.</i> 2 to 3 feet	12 50	100 00
Slow-growing, permanent, and always					3 to 3½ feet	16 00	140 00
in heavy demand. Very fine plants.					<i>*occidentalis reidi. Reid Arborvitæ.</i> Another		
12 to 15 inches	8 50	75 00			useful variant making a graceful spreading		
15 to 18 inches	10 00	90 00			bush valuable for pictorial effects.		
<i>occidentalis douglasi aurea. Douglas Golden</i>					15 to 18 inches	8 50	75 00
<i>Arborvitæ.</i> 15 to 18 inches	9 00	75 00			1½ to 2 feet	12 50	100 00
1½ to 2 feet	15 00	125 00			<i>occidentalis rosenthali. Rosenthal Arborvitæ.</i>		
<i>occidentalis douglasi spiralis.</i> 1½ to 2 feet	12 50	100 00			1½ to 2 feet	13 50	125 00
2 to 2½ feet	15 00	125 00			2 to 2½ feet	17 50	150 00
<i>occidentalis elegantissima.</i> 1½ to 2 feet	12 50	100 00			<i>occidentalis umbraculifera.</i> 12 to 15 inches	10 00	75 00
<i>*occidentalis ellwangeriana. Tom Thumb</i>					15 to 18 inches	12 50	100 00
<i>Arborvitæ.</i> Useful for its dwarf, slow					<i>occidentalis vervæneana. Vervæne Arbor-</i>		
growth, retaining its proportions and					<i>vitæ.</i> 1½ to 2 feet	11 00	75 00
dimensions for a long time, making it					2 to 2½ feet	13 50	125 00
suitable for picture effects.					<i>occidentalis wareana. Siberian Arborvitæ.</i>		
15 to 18 inches	8 50	75 00			1½ to 2 feet	12 50	100 00
1½ to 2 feet	10 00	90 00			2 to 2½ feet	15 00	125 00
2 to 3 feet	15 00	125 00			<i>orientalis (Biota). Oriental Arborvitæ.</i>		
<i>occidentalis globosa. American Globe Ar-</i>					1½ to 2 feet	7 50	70 00
<i>borvitæ.</i> 12 to 15 inches	8 50	75 00			<i>TSUGA canadensis. Canada Hemlock.</i>		
15 to 18 inches	10 00	90 00			1½ to 2 feet	15 00	125 00
<i>occidentalis hoveyi. Hovey Arborvitæ.</i> Cur-					2 to 3 feet	20 00	175 00
ious dwarf form with strangely folded					3 to 4 feet	35 00	300 00
branches and strict pyramidal form.					<i>caroliniana. Carolina Hemlock.</i>		
Popular and very much in demand.					15 to 18 inches	12 50	100 00
12 to 15 inches	8 50	75 00					
15 to 18 inches	10 00	90 00					
1½ to 2 feet	13 50	115 00					

Our fall price-list of nursery stock will be ready September 1. Write us if you do not receive a copy

Why not come to Cromwell and make your own selection of nursery stock? If the trip is made by train, notify us by wire and we shall be glad to meet you at Meriden or Hartford



Rhododendron carolinianum

EVERGREEN SHRUBS

	10	100		10	100
ANDROMEDA. See <i>Leucothoe</i> and <i>Pieris</i> .			LEUCOTHOE <i>catesbæi</i> . <i>Drooping Leucothoe</i> .		
AZALEA <i>kaempferi</i> . <i>Torch Azalea</i> .			12 to 15 inches	\$5 00	\$40 00
15 to 18 inches	\$22 50	\$200 00	PIERIS <i>floribunda</i> . <i>Mountain Andromeda</i> .		
Azaleas, Deciduous. See <i>Deciduous Shrubs</i> .			12 to 15 inches	15 00	125 00
DAPHNE <i>cneorum</i> . <i>Rose Daphne</i> .			RHODODENDRON <i>carolinianum</i> . <i>Carolina</i>		
6 to 8 inches	6 00	50 00	<i>Rhododendron</i> . 15 to 18 inches	20 00	175 00
KALMIA <i>latifolia</i> . <i>Mountain Laurel</i> .			<i>catawbiense</i> . <i>Catawba Rhododendron</i> .		
1½ to 2 feet	12 50	100 00	15 to 18 inches	17 50	150 00
2 to 2½ feet	17 50	150 00	1½ to 2 feet	20 00	175 00
			maximum. <i>Rosebay Rhododendron</i> .		
			1½ to 2 feet	17 50	150 00

DECIDUOUS ORNAMENTAL TREES

	10	100		10	100
ACER <i>dasycarpum</i> . <i>Silver Maple</i> .			CORNUS <i>florida</i> . <i>White-flowering Dogwood</i> .		
10 to 12 feet	\$17 50	\$150 00	5 to 6 feet	\$10 00	
<i>dasycarpum wieri laciniatum</i> . <i>Wier's Cut-</i>			8 to 10 feet	20 00	\$175 00
<i>leaf Silver Maple</i> . 10 to 12 feet	17 50	150 00	10 to 12 feet	27 50	250 00
<i>negundo</i> . 8 to 10 feet	15 00	125 00	KOELREUTERIA <i>paniculata</i> . <i>Golden Rain</i>		
<i>palmatum atropurpureum</i> . <i>Blood-leaf Japan-</i>			<i>Tree</i> . 4 to 5 feet	5 00	
<i>ese Maple</i> . 15 to 18 inches	22 00	200 00	MALUS <i>atrosanguinea</i> . <i>Carmine Crab</i> .		
<i>platanoides</i> . <i>Norway Maple</i> . 7 to 9 feet	15 00	125 00	3 to 4 feet	5 00	
<i>platanoides Schwedleri</i> . 6 to 8 feet	20 00	175 00	<i>floribunda</i> . <i>Japanese Flowering Crab</i> .		
ARALIA <i>spinosa</i> . <i>Devil's Walking-stick</i> .			3 to 4 feet	5 00	
6 to 8 feet	2 50		<i>floribunda purpurea</i> . <i>Purple Crab</i> .		
CATALPA <i>bignonioides nana (bungei)</i> . <i>Um-</i>			3 to 4 feet	5 00	
<i>brella Catalpa</i> . 5-foot stem	9 00	75 00	<i>halliana parkmani</i> . <i>Parkman Crab</i> .		
CERASUS. See <i>Prunus</i> .			2 to 3 feet	5 00	
CERCIS. See <i>Shrubs</i> .			<i>sargentii</i> . 3 to 4 feet	7 50	
CRATÆGUS <i>oxyacantha splendens</i> . <i>Paul's</i>			<i>scheideckeri</i> . <i>Scheidecker Crab</i> . 3 to 4 feet	5 00	
<i>Double Scarlet Thorn</i> . 4 to 5 feet	12 50	100 00			



Native Dogwood that has been collected and then grown in the nursery. There are 3,000 2-year heads ready to go in 1930. Then following are 10,000 for 1931 and 10,000 recently transplanted from the wilds. This is, undoubtedly, one of the largest plantings of Dogwood in the country, but Dogwood (*Cornus florida*) is one of our finest native ornamental trees and very much in demand.

PLATANUS <i>orientalis</i> . <i>European Plane Tree</i> .	10	100
7 to 9 feet	\$12 50	\$100 00
POPULUS <i>nigra italica</i> . <i>Lombardy Poplar</i> .		
10 to 12 feet	8 50	
PRUNUS <i>cerasifera pissardi</i> . <i>Purple-leaf Plum</i> .	3 to 4 feet	3 50 30 00
SALIX <i>babylonica</i> . <i>Babylon Weeping Willow</i> .	8 to 10 feet	12 50
SORBUS <i>aucuparia</i> . <i>European Mountain-Ash</i> .	7 to 8 feet	9 00 75 00
8 to 10 feet	12 50	100 00
ULMUS <i>americana</i> . <i>American Elm</i> .	10 to 12 feet	30 00
Pumila. <i>Chinese Elm</i> .	4 to 5 feet	12 50 100 00

PRUNUS (Japanese Flowering Cherries)

Novel, ornamental, flowering trees of great beauty and ease of culture. Splendid for massed display or individual specimen use.

Kazan (Sekizan). Red buds and large, dark rose-pink flowers. 5 to 6 feet	10	100
Kofugen. Crimson buds and rich rose-pink, double blooms. 5 to 6 feet	30 00	250 00
Naden. Bright pink buds and light rose-pink, double flowers. 5 to 6 feet	30 00	250 00
Rosea (Sieboldi). Pale pink, globular, drooping flowers. Very fine. 4 to 5 feet	30 00	
Beni Higan (Subhirtella). Very early; covered with small, bright pink flowers. 5 to 6 feet	30 00	250 00
Weeping (Subhirtella pendula). Umbrella-like head and pendulous pink flowers. 5 to 6 feet, 2-yr. heads	35 00	300 00
Yoshino. Pure white, single flowers; very early. 5 to 6 feet	30 00	250 00

VINES AND CLIMBING PLANTS

AKEBIA <i>quinata</i> . <i>Five-leaved Akebia</i> .	10	100
2-year	\$3 00	
AMPELOPSIS <i>veitchi</i> (<i>tricuspidata</i>). <i>Japanese Creeper</i> . 2-year, heavy	2 50	\$20 00
CLEMATIS <i>paniculata</i> . <i>Sweet Autumn Clematis</i> .	2-year	2 50 20 00
EUONYMUS <i>radicans</i> . <i>Wintercreeper</i> . 2-year	2 00	18 00
<i>radicans carrieri</i> . <i>Glossy Wintercreeper</i> .	3-year, heavy	2 00 18 00
<i>radicans minimus</i> (<i>kewensis</i>). <i>Baby Wintercreeper</i> . Strong, 2-year	3 00	25 00

Euonymus <i>radicans variegatus</i> . <i>Variegated Leaf Winter-creeper</i> . 3-year, extra-heavy	10	100
<i>radicans vegetus</i> . 2-year, heavy clumps	2 50	20 00
HEDERA <i>helix</i> . <i>English Ivy</i> . 4-inch pots	3 75	35 00
LONICERA <i>japonica halliana</i> . <i>Hall's Japanese Honeysuckle</i> . 2-year, No. 1	2 00	15 00
SCHIZOPHRAGMA <i>hydrangeoides</i> . <i>Japanese Hydrangea Vine</i> . 3-year	10 00	80 00
3-inch pots		30 00
WISTERIA <i>sinensis</i> . <i>Chinese Wisteria</i> .	3 to 4 feet	3 00 25 00



Azaleas, especially the native varieties, are among the finest of our ornamental shrubs

DECIDUOUS SHRUBBERY

ACANTHOPANAX (aralia) pen'aphyllum. Five-leaf Aralia. 1½ to 2 feet	10	100	CERCIS canadensis. American Redbud. 3 to 4 feet	10	100
	\$1 80	\$15 00		\$3 50	\$25 00
	2 to 3 feet	2 25			
AMYGDALUS (Prunus) persica. Double White-flowering Almond. 1½ to 2 feet	3 50	30 00	chinensis (japonica). Chinese Redbud. 12 to 15 inches	5 00	40 00
	Double Pink-flowering Almond. 1½ to 2 feet	3 50			
AZALEA calendulacea (lutea). Flame Azalea. 15 to 18 inches	12 50	100 00	CORNUS alba sibirica. Coral Dogwood. 2 to 3 feet	1 75	15 00
	1½ to 2 feet	15 00		2 25	20 00
	nudiflora. Pinxter Bloom. 15 to 18 inches	10 00	alba spaethi. Spaethi Dogwood. 1½ to 2 feet	2 50	
	1½ to 2 feet	15 00			
	poukhanensis. 12 to 15 inches	17 50			
	rosea. 1½ to 2 feet	15 00	mas aureo elegantissima. Variegated Cornelian Cherry. 1½ to 2 feet	2 50	20 00
	viscosa. Swamp Azalea. 1½ to 2 feet	12 50		1 75	15 00
	2 to 2½ feet	17 50			
BERBERIS thunbergi. Japanese Barberry. 1 to 1½ feet	1 50	10 00	stolonifera flaviramea. Golden-twigg'd Dogwood. 2 to 3 feet	2 00	15 00
	1½ to 2 feet	1 75			
BUDDLEIA davidi veitchiana. Veitch Butterfly Bush. 3 to 4 feet	2 25	20 00	DEUTZIA gracilis. Slender Deutzia. 12 to 15 inches	2 00	18 00
				3 00	20 00
CALLICARPA purpurea. Chinese Beauty Berry. 1½ to 2 feet	2 50	20 00			
			scabra crenata fl.-pl. Double-flowering Deutzia. 2 to 3 feet	2 50	20 00
				2 25	20 00
				2 50	20 00
			scabra crenata, Pride of Rochester. Large-flowered Deutzia. 2 to 3 feet	2 50	20 00
			scabra crenata rosea fl.-pl. Double Pink-flowering Deutzia. 2 to 3 feet	2 50	20 00



Hydrangea, Hills of Snow



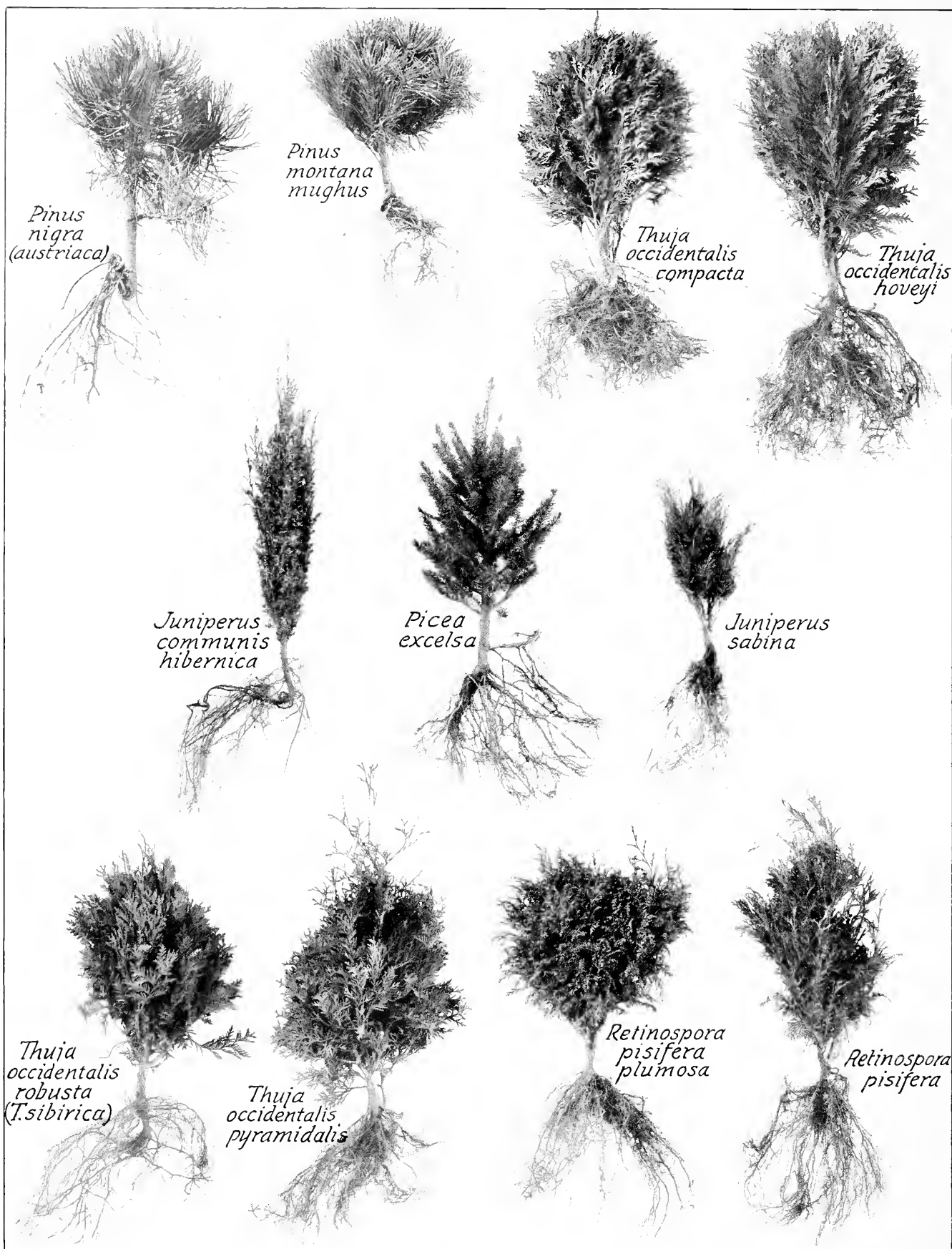
Philadelphus Virginal

EUONYMUS alatus. Winged Euonymus.	10	100
2 to 3 feet	\$5 00	\$40 00
FORSYTHIA intermedia. Border Golden Bell.	2 50	20 00
2 to 3 feet	2 50	20 00
intermedia spectabilis. Showy Border Golden Bell.	2 50	20 00
2 to 3 feet	2 50	20 00
suspensa. Weeping Golden Bell.	3 00	
2 to 3 feet	3 50	
HALESIA tetraptera. Great Silver Bell.		
2 to 3 feet	3 50	
HAMAMELIS virginiana. Witch Hazel.		
2 to 3 feet	2 50	
HYDRANGEA arborescens grandiflora. Hills of Snow.	2 50	20 00
2 to 3 feet	2 50	20 00
paniculata grandiflora. Peegee Hydrangea.	2 50	20 00
2 to 3 feet	2 50	20 00
ILEX verticillata. Common Winterberry.	1 1/2 feet	3 00
LIGUSTRUM amurense. Amur Privet.		
2 to 3 feet	1 50	8 00
ibolium. Ibolium Privet.	1 50	10 00
2 to 3 feet	1 00	7 00
ibota. Ibota Privet.	2 to 3 feet	2 50
2 to 3 feet	2 50	20 00
PHILADELPHUS, Avalanche.	2 to 3 feet	2 50
2 to 3 feet	2 50	20 00
gordonianus. Gordon Mock Orange.	3 to 4 feet	2 50
2 to 3 feet	2 50	20 00
grandiflorus. Big Scentless Mock Orange.	2 to 3 feet	1 80
2 to 3 feet	2 25	15 00
3 to 4 feet	2 25	20 00
lemoinei. Lemoine Mock Orange.	2 to 3 feet	2 50
2 to 3 feet	2 50	20 00
Virginal.	2 to 2 1/2 feet	4 00
2 to 2 1/2 feet	4 00	35 00
PRUNUS triloba. Flowering Plum.	2 to 3 feet	4 00
2 to 3 feet	4 00	35 00
RHODORA canadensis. Rhodora.		
12 to 15 inches	10 00	
SPIRÆA arguta. Garland Spirea.	2 to 3 feet	2 50
2 to 3 feet	2 25	20 00
billiardi. Billiard Spirea.	3 to 4 feet	2 25
2 to 3 feet	2 50	20 00
bumalda. Anthony Waterer.	1 1/2 to 2 feet	2 50
2 to 3 feet	2 50	20 00
japonica (callosa). Japanese Spirea.	1 to 1 1/2 feet	2 25
1 to 1 1/2 feet	2 25	20 00
thunbergi. Thunberg Spirea.	2 to 3 feet	2 50
2 to 3 feet	2 50	20 00
vanhouttei. Van Houtte Spirea.	3 to 4 feet	2 50
3 to 4 feet	2 50	20 00
SYMPHORICARPOS racemosus. Common Snowberry.	2 to 3 feet	2 00
2 to 3 feet	2 00	18 00
vulgaris. Coral Berry.	2 to 3 feet	1 75
2 to 3 feet	1 75	15 00
SYRINGA josikæa. Hungarian Lilac.		
2 to 3 feet	3 00	25 00
2 to 3 feet	3 50	30 00
villosa. Late Lilac.	3 to 4 feet	3 50
3 to 4 feet	2 25	20 00
vulgaris. Common Lilac.	2 to 3 feet	2 25
2 to 3 feet	2 25	20 00

VIBURNUM cassinoides. Withe-rod.	2 to 3 feet	10	100
2 to 3 feet	\$2 50	\$20 00	
dentatum. Arrow-wood.	2 to 3 feet	2 50	20 00
2 to 3 feet	2 50	20 00	
opulus nanum. Dwarf Cranberry Bush.	8 to 10 inches	2 50	22 00
8 to 10 inches	2 50	22 00	
WEIGELA amabilis. Rose Weigela.	2 to 3 feet	2 50	20 00
2 to 3 feet	2 50	20 00	
Eva Rathke. Red-flowering Weigela.	2 to 3 feet	2 50	20 00
2 to 3 feet	2 50	20 00	
rosea. Pink Weigela.	2 to 3 feet	2 50	20 00
2 to 3 feet	2 50	20 00	



Weigela rosea



Evergreens as we grow them. With roots like these they can't go wrong. Note also the compact, vigorous tops



Showing a field of *Juniperus sabina*, lining-out stock

LET US TRANSPLANT THEM FIRST

If we were to use a slogan for the Lining-out Department of our nursery, it would be this, because we have a principle that must be maintained in the nursery as elsewhere. We want to give you your money's worth and a real article. Let us stand the first transplant losses—they are always the greatest. We give you real planting stock when we sell these sizes. Maybe they will cost more, but they will be worth more and worth what we ask for them. We can produce more than we can plant and will expect to have this lining-out stock to offer yearly. The accompanying five photographs show what we grow and how we grow it. Let us sell you real transplanted evergreens to plant in your nursery.



Young Douglas Fir by the thousands ready to grow into dollars in your nursery



Fine young plants of *Thuja occidentalis pyramidalis* for lining-out

Pierson's "Ideal" Lining-Out Stock

	No. of times transplanted	100	1,000
ABIES balsamea. 8 to 10 inches	XX	\$20 00	\$150 00
concolor. 8 to 10 inches	XX	30 00	250 00
fraseri. 8 to 10 inches	XX	20 00	150 00
homolepis (brachyphylla). 8 to 10 inches	X	20 00	150 00
Veitchi. 10 to 12 inches	XX	25 00	200 00
JUNIPERUS chinensis. 10 to 12 inches	XX	20 00	150 00
communis aurea. 8 to 10 inches	XX	22 00	180 00
communis depressa plumosa. 10 to 12 inches	XX	30 00	250 00
communis suecica. 10 to 12 inches	XX	25 00	200 00
horizontalis douglasi. 10 to 12 inches	XX	20 00	250 00
sabina. 10 to 12 inches	XX	25 00	200 00
sabina prostrata. 10 to 12 inches	XX	25 00	200 00
stricta. 6 to 8 inches	X	22 00	200 00
PICEA excelsa. 10 to 12 inches	XX	15 00	120 00
12 to 15 inches	XXX	25 00	200 00
glauca (canadensis). 10 to 12 inches	XX	20 00	150 00
polita. 6 to 8 inches	XX	50 00	400 00



Juniperus communis hibernica, an evergreen of distinction and value in any nursery



The always popular *Pinus montana mughus* in great abundance

	No. of times transplanted	100	1,000
PINUS densiflora. 18 to 24 inches	XX	\$20 00	\$180 00
mugho. 8 to 10 inches	XX	22 00	180 00
10 to 12 inches	XX	30 00	250 00
nigra austriaca. 10 to 12 inches	XX	20 00	150 00
12 to 18 inches	XX	25 00	200 00
ponderosa. 10 to 12 inches	XX	20 00	150 00
resinosa. 10 to 12 inches	XX	20 00	150 00
sylvestris. 6 to 8 inches	X	8 00	60 00
10 to 12 inches	XX	18 00	150 00
18 to 24 inches	XX	30 00	250 00
thunbergi. 15 to 18 inches	XX	25 00	200 00
RETINOSPORA (Chamæcyparis) obtusa. 10 to 12 inches	XX	25 00	200 00
pisifera. 10 to 12 inches	XX	25 00	200 00
pisifera aurea. 12 to 15 inches	XX	25 00	220 00
plumosa. 12 to 15 inches	XX	25 00	220 00
plumosa aurea. 12 to 15 inches	XX	25 00	220 00
PSEUDOTSUGA douglasi. 6 to 9 inches	X	12 00	100 00
12 to 15 inches	XX	25 00	200 00
TSUGA canadensis. 8 to 10 inches	XX	22 00	180 00
caroliniana. 12 to 15 inches	XXX	60 00	500 00
THUYA occidentalis. 10 to 12 inches	XX	15 00	120 00
12 to 15 inches	XX	20 00	180 00
occidentalis boothii. 8 to 10 inches	XX	25 00	220 00
occidentalis caucasica. 10 to 12 inches	XX	25 00	200 00
occidentalis compacta. 8 to 10 inches	XX	22 00	180 00
10 to 12 inches	XX	25 00	200 00
occidentalis douglasi aurea. 8 to 10 inches	XX	25 00	200 00
occidentalis douglasi spiralis. 10 to 12 inches	XX	25 00	200 00
occidentalis ellwangeriana. 8 to 10 inches	XX	20 00	150 00
occidentalis globosa. 8 to 10 inches	XX	22 00	180 00
10 to 12 inches	XXX	25 00	200 00
occidentalis hoveyi. 8 to 10 inches	XX	22 00	180 00
10 to 12 inches	XXX	25 00	200 00
occidentalis pyramidalis. 10 to 12 inches	XX	22 00	180 00
12 to 15 inches	XX	25 00	200 00
occidentalis Reidi. 8 to 10 inches	XX	22 00	180 00
10 to 12 inches	XX	25 00	200 00
occidentalis rosenthali. 10 to 12 inches	XX	30 00	250 00
occidentalis umbraculifera. 8 to 10 inches	XX	22 00	180 00
10 to 12 inches	XX	25 00	200 00
occidentalis vervæneana. 8 to 10 inches	XX	22 00	200 00
10 to 12 inches	XX	25 00	220 00
occidentalis wareana (sibirica). 8 to 10 inches	XX	22 50	200 00
10 to 12 inches	XX	25 00	220 00

TERMS OF SALE

THIS LIST CANCELS ALL PREVIOUS QUOTATIONS

This is a Wholesale Catalogue and we do not solicit orders at these prices from parties not in the trade

Printed Stationery. Use printed stationery to protect yourself from being confused with retail buyers, or state clearly why you should be entitled to buy at wholesale prices.

Terms. Cash, unless special arrangements are made for credit. Bills for plants are payable 30 days from date of shipment where credit has been allowed. If unpaid, interest will be charged at $\frac{1}{2}$ per cent per month.

Parcel Post Shipments. We ship rooted cuttings by parcel post on orders calling for small quantities, until May 1, after which date we use slatted crates which are necessary in order to prevent heating and loss in transit. These must be shipped by express.

Cash Discounts. We do not allow cash discounts, but on prepaid orders we do not charge for packing, the cash discount formerly allowed being approximately the amount added to charge orders for packing.

Non-Warranty. We endeavor to keep varieties true to name, but do not guarantee this, nor do we in any way guarantee the success of the grower purchasing the stock offered in this Catalogue. In the event of stock not being true to name, our liability is limited to the invoice value at time of shipment.

PARCEL POST CHARGES

On all charge orders, the actual parcel post cost will be added to the invoice. Paid orders will be shipped by express unless the remittance includes postage at the following estimated rates:

Rooted Cuttings, east of the Mississippi River: 100 or less, 10 cents; for each additional 100, 5 cents. West of Mississippi River: 100 or less, 20 cents; for each additional 100, 10 cents.

All plants from pots in any quantity will be shipped by express. If desired by parcel post, we can remove the soil and pack lightly. This we advise in the case of small lots of new Chrysanthemums, especially where the customer wishes larger and better than rooted cuttings and wants to keep the expense down to the minimum. We do not guarantee safe delivery of anything. If you wish your parcel post shipment insured, we will insure it at your expense at the following rates, which must be included in your remittance:

Value up to \$5.00.....	\$0 05	Value up to \$50.00.....	\$0 10
Value up to 25.00.....	08	Value up to 100.00.....	25

PLUS REGULAR POSTAGE

We deliver to a common carrier in good condition. We do not guarantee safe arrival; your claim for damage is against the carrier.

PACKING CHARGES

A charge for packing is made on all plants or cuttings shipped by express or parcel post. We do not charge for either boxes or packing on orders which are prepaid in full.

Rooted Cuttings: 300 or less, 30 cts.; over 300, 5 cts. per 100 additional.

Plants from $2\frac{1}{4}$ -inch pots: Minimum charge up to 100 plants, 50 cts.; over 100, 40 cts. per 100.

Plants from 3-inch pots: Minimum charge, 50 cts.; 50 or more plants, \$1 per 100.

Plants from 4-inch pots: Minimum charge, 50 cts.; 50 or more plants, \$1.50 per 100.

FOR GRAFTED ROSES

Plants from $2\frac{1}{4}$ -inch pots: Minimum charge, 50 cts.; in quantity, \$1 per 100.

Plants from 3 and 4-inch pots: Minimum charge, 50 cts.; 50 or more plants, \$1.50 per 100.

A. N. PIERSON, Inc.
Florists and Nurserymen
CROMWELL, CONN.
